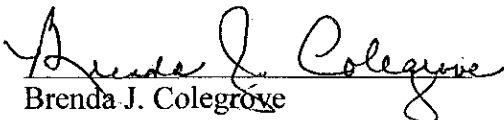


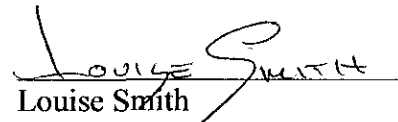
RESOLUTION NO. 1848

BE IT RESOLVED by the City Council of the City of Salisbury, Maryland that the following individuals are reappointed to the Board of Zoning Appeals for the term ending as indicated:

<u>Name</u>	<u>Term Ending</u>
Dave Rainey	10/2012
Edgar Williams	10/2012


The above resolution was introduced, read and passed at the regular meeting of the Council of the City of Salisbury held on the 26th day of October, 2009.


Brenda J. Colegrove
CITY CLERK


Louise Smith
COUNCIL PRESIDENT

APPROVED BY ME THIS

27th day of October, 2009.


James Ireton, Jr.
MAYOR

INTER

OFFICE

MEMO

OFFICE OF THE MAYOR

To: John Pick
From: Sherrell McBride *SM*
Subject: Board of Zoning Appeals
Date: October 19, 2009

Mayor Ireton would like to reappointment the following persons to the Board of Zoning Appeals:

<u>Name</u>	<u>Term Ending</u>
Dave Rainey	10/2012
Edgar Williams	10/2012

Attached you will find background information for Mr. Rainey and Mr. Williams and the Resolution necessary for their reappointment. Please forward this information to the City Council so it may be placed on their agenda for the next City Council meeting. Please let me know if you have any questions.

Attachment

CC: Mayor Ireton
Jack Lenox

**Salisbury - Wicomico County Department of
Planning, Zoning & Community Development**

MEMORANDUM

TO: Jack Lenox, Planning Director
FROM: Gary Pusey, Long-Range/Transportation Planner
DATE: October 15, 2009
RE: Salisbury Board of Zoning Appeals Reappointments
(1) Dave Rainey
(2) Edgar Williams

Attached are the resumes of Dave Rainey and Edgar Williams, current members of the Salisbury Board of Zoning Appeals whose terms expire this month.

Both have expressed their willingness to continue to serve. In addition, both have excellent attendance records and have demonstrated a thorough knowledge and understanding of the requirements of the City's zoning code as it pertains to the types of cases that the Board hears and decides.

Mr. Rainey has served on the Board since October of 1995 and he is currently the Vice Chairman. Mr. Williams has been a member since September of 2003.

If you need any additional information, please let me know. Thanks.



R. David Rainey III
5659 Clydesdale Drive
Salisbury, MD 21801
410-749-8666

Education

- **B.S. Civil Engineering – Bucknell University – 1984**
- **Attained EIT – 1984**

Work Experience

2004-Present – Mervin L. Blades and Son, Inc.

- **Sales/Project Management – Business Development, Estimating and Project Management for all phases of a well established General Contractor on the Eastern Shore**

1998-2004 – Southern Builders Inc. – Salisbury, MD

- **President – Started and Developed new General contracting firm for Owner. Developed into a \$60 million dollar firm which specialized in Hotels and Condominiums in the Ocean City area.**

1991-1998 – Gillis Gilkerson, Inc. – Salisbury, Md

- **Vice-President in charge of Estimating and Project Management of large Commercial, Retail and Institutional projects. Completed several projects for the University of Maryland, Wicomico County School System and the Cordish Company.**

1985-1991 – J. Roland Dashiell and Sons – Salisbury, Md

- **Estimator/Project Manager – Estimated and Managed Retail, Commercial and Institutional projects on the Eastern Shore of Maryland ranging in size from \$500,000 to \$15,000,000**

1984-1985 – Gilbane Building Company – Landover, MD

- **Associate Estimator – Estimator on various projects in the Washington Metro area including Transpotomac Canal Center and the Renovations to Union Station.**

EDGAR J. WILLIAMS
716 Camden Avenue
Salisbury, Maryland 21801
Office: (410) 749-8247
Cell: (443) 235-9602
Email: williamscgi@aol.com

QUALIFICATIONS

Accomplished professional with over twenty-four years achievement in positions of increasing responsibility in real estate operations and construction management for major corporations and in self-employment. Highly self-motivated, resourceful, and skilled in moving complex projects from concept through detailed implementation. Areas of expertise include:

- Construction management
- Project management
- Skillful negotiator
- Vendor relations
- Effective communicator
- Strong business acumen
- Property acquisition/disposition

PROFESSIONAL ACCOMPLISHMENTS

- | | | |
|--|---|-----------------------|
| Principal | Williams Consulting Group, Inc. | 2001 – present |
| <ul style="list-style-type: none">• Currently representing Owner (as a volunteer chairman) in the design, selection process and construction management of a multi-million dollar addition to the current campus.• Represented the Owner in the development and initial construction management of a 50,000 square foot, \$11 million YMCA in downtown Baltimore, Maryland. Consulted in the design, budget and intricate development/negotiation process with four other developers (PUD), the City of Baltimore and the State of Maryland. Facilitated team processes with Owner, Architect, General Contractor, and consultants/vendors, to ensure the Owner's design and material requirements were met.• Represented the Owner in the initial design and budget with three prospective YMCA facilities totaling approximately 100,000 square feet with a cost of \$23 million. Facilitated team processes with Owner, Architect, General Contractor, and consultants/vendors. | | |
| Vice President – Real Estate | Metro Atlanta YMCA, Atlanta, Georgia | 1996 – 2001 |
| <ul style="list-style-type: none">• Completed a five-year, \$55 million construction program including seven new buildings, one renovation and a corporate office relocation.• Hired architects and general contractors, led design process, oversaw budget, construction management, procurement of furniture, fixtures, equipment and punch list.• Organized and directed a Corporate Real Estate Department comprised of 20 YMCA facilities valued in excess of \$80M.• Provided maintenance direction to 20 branch locations.• Led the organization through the proposal, approval, and transition to an out-sourced centralized facility management concept.• Recruited and led volunteers for the Properties and Risk Management Committees. | | |

Vice President – Real Estate Bank South NA, Atlanta, Georgia 1994 – 1996

- Established and managed the real estate department of an \$8 billion dollar commercial bank (266 properties).
- Negotiated and executed leases for office/retail banking space, acquisition of real estate and related due diligence, site inspections for potential retail locations, and negotiated right-of-way condemnations.
- Developed a real estate database for leased and owned properties.
- Handled all landlord and third-party tenant relations.

Assistant Vice President Bank South NA, Atlanta, Georgia 1991 – 1994

- Managed the OREO department of an \$8 billion commercial bank chartered with the disposition of commercial and residential foreclosed properties.
- Disposed of 200+ commercial properties totaling in excess of \$90 million.
- Managed nine employees and five real estate consultants.
- Booked and maintained assets according to the Office of the Comptroller and Currency and other Federal regulatory bodies.
- Executed sales contracts, managed income producing properties held for disposition and supervised construction, repair and maintenance of all properties.

President/Partner WBA Enterprises, Atlanta, Georgia 1989 - 1991

- Owned and operated a commercial real estate management and leasing company.

Senior Loan Officer Great Western Bank, Atlanta, Georgia 1986 - 1989

- Solicited and analyzed potential loans in excess of \$900 million of commercial real estate.
- Collateral included retail centers, office buildings, apartments, warehouses and mobile home parks.

Senior Underwriter, CRE GE Capital Corp., Stamford, Connecticut 1984 - 1986

- Analyzed and recommended approval of \$2.3 billion of commercial real estate loan transactions.

Senior Corporate Auditor GE Capital Corp., Stamford, Connecticut 1979 – 1984

- Conducted comprehensive, on-site audits of the commercial real estate, commercial leasing and consumer finance divisions.
- Supervised assignments performed by five staff auditors.

EDUCATION

Hofstra University
Long Island, New York

B.S. Business Administration
Graduated Cum Laude 1979

Numerous corporate management classes and environmental courses

PROFESSIONAL LICENSE/ASSOCIATIONS

Georgia Real Estate License

President - Atlanta Chapter, National Association of Corporate Real Estate Executives (NACORE)

Member - Atlanta Chapter, International Facility Management Association (IFMA), active

Member - Atlanta Chapter, International Development Research Council (IDRC), active