

RESOLUTION NO. 2862

A RESOLUTION OF THE CITY OF SALISBURY, MARYLAND DECLARING THAT PEDIATRIC CARDIOLOGY OF MARYLAND LLC AND PCOM HOLDINGS LLC ARE ELIGIBLE TO RECEIVE ENTERPRISE ZONE BENEFITS IN CONNECTION WITH PROPERTY AND A BUSINESS LOCATED AT 560 RIVERSIDE DR., SALISBURY MD.

WHEREAS the City of Salisbury, Maryland and Wicomico County created an Enterprise Zone on June 6, 1983 for the purpose of encouraging economic development of the area encompassed within the boundaries of such zone; and

WHEREAS the Enterprise Zone was created under authority granted by the State of Maryland; and

WHEREAS the State Code permits certain benefits to be extended to businesses that locate or expand in the Enterprise Zone provided that they meet certain standards; and

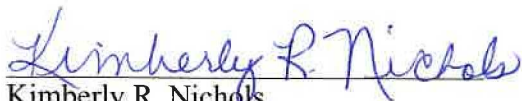
WHEREAS, the City of Salisbury and Wicomico County have also established certain standards, which must be met in order for a business to be deemed eligible to receive Enterprise Zone benefits; and


WHEREAS, Pediatric Cardiology of Maryland LLC and PCOM Holdings LLC meet the standards set forth in the State Code and in local regulations to be eligible to receive Enterprise Zone benefits; and

WHEREAS, James D. Telep, MD, representing Pediatric Cardiology of Maryland LLC and PCOM Holdings LLC has requested that the companies be designated as eligible for Enterprise Zone benefits because of the investment of more than \$50,000 at their property located in the zone at 560 Riverside Dr and for the hiring of two or more new full time employees.

NOW, THEREFORE, BE IT RESOLVED by the City Council of the City of Salisbury, Maryland that Pediatric Cardiology of Maryland LLC and PCOM Holdings LLC be designated as eligible to receive the benefits of the Enterprise Zone contingent on the businesses meeting the standards set forth in the State Code, Wicomico County Code and Salisbury Municipal Code, effective upon the adoption of this resolution.

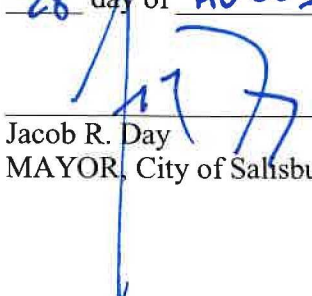
The above Resolution was introduced and read and passed at the regular meeting of the Salisbury City Council on the 27th day of August, 2018.


Kimberly R. Nichols
CITY CLERK


John R. Heath
PRESIDENT, City Council

APPROVED by me this

28th day of AUGUST 2018.


Jacob R. Day
MAYOR, City of Salisbury

INTER

OFFICE

MEMO

Office of the Mayor

To: City Council
From: Laura Soper
Subject: Enterprise Zone Eligibility – Pediatric Cardiology of Maryland LLC
Date: August 23, 2018

Attached is a copy of the application requesting Enterprise Zone designation for Pediatric Cardiology of Maryland LLC that I received from James D. Telep. I have reviewed this application and, to the best of my knowledge, this establishment meets all of the qualifications to be so designated. This property is located within the boundaries of the City's Enterprise Zone, and this company has invested more than \$50,000 in the property and/or has hired (or will hire) two or more NEW full time employees since locating in the Enterprise Zone.

I recommend that the City Council adopt the attached resolution designating Pediatric Cardiology of Maryland LLC located at 560 Riverside Dr, eligible to receive the benefits of the Enterprise Zone.

The Mayor concurs with this recommendation.

As a reminder, companies that are declared eligible for enterprise zone benefits are able to receive either a one time Income Tax Credit of \$1,000 per new employee hired or a 10 year Property Tax Credit. The purpose of this program is to encourage industries to locate in areas identified as enterprise zones and to reinvest in such properties.

cc: Mayor Day
Julia Glanz
Kim Nichols

Attachments

**Application for Maryland State Enterprise Zone Certification in
Salisbury-Wicomico County, Maryland**

This application will determine whether your business, property, or developer is eligible for Maryland Enterprise Zone tax credits. If determined to be eligible, you will receive a letter from the Enterprise Zone Administrator indicating which tax credit(s) you are eligible to receive.

Applying For:

Income Tax Credit



Real Property Tax Credit



Personal Property Tax Credit (Applies only to Focus Area Zones)



This Section is to be filled by Local Zone Administrators Only

- To be eligible, an applicant must answer all questions in Sections A and B
- If applying for the "Property" tax credit, please complete Section C
- If applying for the "Employment (income)" tax credit, please complete Section D
- If the account is located in Focus Area and you are applying for the "Personal Property" tax credit, please complete Section E

Section A: Applicant Information

Name of Business / Developer applying for Enterprise Zone credits:

Pediatric Cardiology of Maryland LLC

Name of Contact Person: James D Telep, MD

Title: Physician / Owner

Phone: (443) 598-2480

Email: jtelep@PediatricCardiologyMD.com

Mailing Address: 2024 West St. # 304, Annapolis, MD 21401

Section B: Enterprise Zone Property Information

Enterprise Zone Property Address: 560 Riverside Dr. Suite B102, Salisbury MD

Property Tax Account Number: 13-059039 (previous owner - Schaefer acct #)

Property Ownership: PCOM Holdings LLC - as of 8/7/18 Closing Date

Lease: X Own:

Section C: Enterprise Zone Property Improvements Information

To be eligible for Enterprise Zone property tax credits, the application must be submitted prior to the project completion date and issuance of User/Occupancy Permits. If the developer or company making property improvements is applying on behalf of the property owner, the property owner must concur with the application by co-signing below. The property tax credits are automatically applied to the property tax bill (i.e., directly awarded to the property owner only). If you are not applying for the property tax credit, this section may be left blank.

Owner of the Real Property: PCOM Holdings LLC
Mailing address of property owner: 1901 Hidden Point Rd, Annapolis, MD 21409
Phone: (443) 598-2480
Email Address: jtelep@PediatricCardiologyMD.com
Project Start Date: August 2018
Anticipated Project Completion Date: November 2018
Briefly describe capital improvements plans: Gut and remodel 1707 sq ft medical office space

Type of Construction and Costs

Cost of building(s) & land (acquisition): \$ 75,000.00
New Construction: \$ _____
Rehabilitation: \$ 125,000.00
Cost of new machinery & equipment*: \$ 100,000.00

I agree as a condition of certification to provide all data required by the Enterprise Zone Administrator as requested.

Name of Applicant: James D Telep Position/Title: Physician / Owner
Applicant Signature: James Telep, MD Digitally signed by James Telep, MD
Date: 2018.06.21 21:07:57 -0400 Date: 6/20/2018
Name of Property Owner: James D Telep Position/Title: Physician / Owner
Property Owner Signature: James Telep, MD Digitally signed by James Telep, MD
Date: 2018.06.21 09:23:34 -0400 Date: 8/4/18

*Cost of new machinery & equipment is not a part of real property assessment.

Section D: Enterprise Zone Employment Tax Credit Information

To be eligible of Enterprise Zone employment tax credits, please complete the following section. Employment tax credits to be applied against State income tax liabilities are available for certain new employees hired in the Enterprise Zone. The requirements for qualified employees can be found on Maryland Department of Commerce Website: <http://commerce.maryland.gov/fund/programs-for-businesses/enterprise-zone-tax-credit>. If you are not applying for the employment tax credit, this section may be left blank.

Federal Employer Identification Number (EFIN): 46-1338848

Unemployment Insurance #: IKUB-1F00419-6 NAICS Code (if available): _____

Type of Business (i.e., restaurant, retail, financial services, etc.): Medical

Is business located in the Enterprise Zone now? Yes _____ No X

If yes, since what year: _____

Is the business relocation from another place? Yes X No _____

If yes, where was the previous location?: 105 Pine Bluff Rd #4, Salisbury, MD 21801

Is the business a new, start-up? Yes _____ No X

Did the Enterprise Zone benefits affect your decision to locate at this address? Yes ☒ No ☐

If yes, please explain how the Enterprise Zone benefits will assist your business. :

Real property tax credit and Employment tax credit

Number of existing employees: 4

If you are new to the Enterprise Zone, please provide the number of employees before relocating or locating in the Enterprise Zone: 4

If you were already located in the Enterprise Zone, please provide the number of employees as of date of this application in the Enterprise Zone: _____

Number of new full-time jobs to be created in the Enterprise Zone in the next 12 months: 3

Number of new part-time jobs to be created in the Enterprise Zone in the next 12 months: 1

I agree as a condition of certification to provide all data required by the Enterprise Zone Administrator as requested.

Name of Applicant: James D Telep Position/Title: Physician / Owner

Signature: James Telep, MD Digitally signed by James Telep, MD
Date: 2018.06.21 21:12:45 -04'00' Date: 8/4/18

Laura Soper

From: Amanda Pollack
Sent: Thursday, August 16, 2018 1:50 PM
To: Laura Soper; Keith Cordrey
Subject: RE: Pediatric Cardiology

Laura,
Sorry I was out last week so I hadn't gotten to look at it. We have no issues. They meet the criteria for DID.
Amanda

INTER

OFFICE

MEMO

Office of Business Development

To: Amanda Pollack, Anne Roane, and Keith Cordrey
From: Laura Soper
Subject: Enterprise Zone Qualifications – Pediatric Cardiology of Maryland LLC
Date: August 6, 2018

I have received a request from Pediatric Cardiology of Maryland LLC located at 560 Riverside Dr, Salisbury, MD that they be deemed qualified to receive Enterprise Zone benefits. In order to receive such designation, it is necessary that they meet certain criteria. I am requesting that your departments help me in processing their application by helping me to determine if they meet the necessary criteria.

Infrastructure & Development

Does this business meet the limitations of the City's Sewer Use Ordinance?

Does this business meet State and local storm water management codes and regulations?

Does this business meet the zoning code?

Does this business comply with subdivision regulations?

Does this business meet the building code (or did it at the time of construction)?

Does this business meet all permit requirements?

Finance

Is this business up to date on their taxes?

OK/CHK

new business/no
taxes billed

Are they in good standing with SDAT?

OK/CHK

Please answer the questions above under the heading for your department and return to my office by 8/13/2018. Your assistance is appreciated. If you have any questions, please let me know.

