



**SALISBURY CITY COUNCIL
WORK SESSION AGENDA**

JULY 5, 2022

Government Office Building, Conference Room #306 and Zoom Video Conferencing

4:30 p.m. Red Light Camera Program- Police Chief Barbara Duncan, Procurement Director Jennifer Miller

5:00 p.m. Administration and Council Remarks

5:10 p.m. Adjournment / Motion to convene in Closed Session

Adjournment

Times shown are approximate. Council reserves the right to adjust the agenda as circumstances warrant. The Council reserves the right to convene in Closed Session as permitted under the Annotated Code of Maryland 3-305(b).

Join Zoom Meeting

<https://us02web.zoom.us/j/88186172560>

Meeting ID: 881 8617 2560

Phone: 1.301.715.8592

In an effort to reduce motor vehicle crashes, change motorist's behavior, and augment traditional enforcement, the Salisbury Police Department is seeking approval to piggy-back off of an existing service contract currently held by the Montgomery County Maryland Police Department for the installation and use of automated red-light traffic cameras and license plate readers. The current Montgomery County contract became effective in April of 2022 and has a (5) five-year life span renewable in (1) one-year increments for an additional (5) five year period. The service provider for the project is Conduent State and Local Solutions, Inc. located at 12410 Milestone Center Drive, 4th Floor, Germantown MD, 20876 with a business mailing address at PO Box 201322, Dallas, TX 75320-1322.

Montgomery County currently operates a Photo Enforcement program pursuant to the Maryland Code Ann., Transportation, §21-202.1 (Traffic Control Signal Monitoring Systems) and §21-809 (Speed Monitoring Systems). Montgomery County has fifty-one (51) digital red-light camera sites which are serviced by Conduent. We would be seeking to enter into a memoranda of understanding (MOU) with Montgomery County and agree to piggy-back off of the service contract with the vendor Conduent. Montgomery County conducted a competitive bid process in order to contract with Conduent. As you know this eliminates the individual Request For Proposal (RFP) process.

Salisbury's Transportation Project Specialist Will White has provided heat maps displaying crashes related to speed and distracted driving. The areas with the highest concentration of crashes were along routes 13 and 50. Once we enter into contract with Conduent, the vendor will provide video validation in order to assess ten of our intersections to determine suitability.

Conduent would conduct training on how to use the vendor's software and testify in court. Conduent employees undergo background checks.

Here are the financial and logistical considerations associated with this project:

- There is no cost for installation or operation of the red-light cameras.
- Red light camera violations would be \$75.00 per citation. Conduent would take \$26.50 per citation leaving \$48.50 per citation to the City.
- The cost per license plate reader is \$290.00 per month, per reader, when operational.
- The cost for Speed on Green capability is listed at \$750.00 per month, per camera, when operational in Montgomery County and can be discussed with Conduent should we decide to use this option.
- Each intersection under State Highway Administration control will require approval from SHA for installation of cameras and Conduent will assume responsibility to work with SHA for approval.

Thank you for your consideration in this matter and please advise of any questions.


Barbara Duncan

