AS AMENDED ON DECEMBER 21, 2020 ORDINANCE NO. 2637

AN ORDINANCE OF THE CITY OF SALISBURY TO AUTHORIZE THE MAYOR TO ENTER INTO A CONTRACT WITH THE WICOMICO COUNTY HEALTH DEPARTMENT FOR THE PURPOSE OF ACCEPTING GRANT FUNDS IN THE AMOUNT OF \$27,310.00, AND TO APPROVE A BUDGET AMENDMENT TO THE FY 2021 GRANT FUND TO APPROPRIATE THESE FUNDS FOR THE PURCHASE OF A 2020 SUBARU OUTBACK.

WHEREAS, the Wicomico County Health Department (WiCHD) received a direct allocation of funds through the Federal Coronavirus Relief Funds (CRF); and

WHEREAS, the purpose of the CRF is to help support Emergency medical response expenses, including emergency medical transportation, related to COVID-19; and

WHEREAS, the City of Salisbury Fire Department submitted a grant request to the WiCHD for funding to assist with the purchase a 2020 Subaru Outback; and

WHEREAS, the purchase of this equipment will help serve the citizens of Salisbury and Wicomico County through the SWIFT Team while providing basic health screening and education to underserved and vulnerable populations relating to COVID-19; and

WHEREAS, the WiCHD has awarded the City funds in the amount of \$27,310.00; and

WHEREAS, the City of Salisbury must enter into a Memorandum of Understanding (MOU) with the WiCHD defining how these funds must be expended; and

WHEREAS, § 7-29 of the Salisbury City Charter prohibits the City from entering into a contract that requires an expenditure not appropriated or authorized by the City Council; and

WHEREAS, appropriations necessary to execute the purpose of this grant must be made upon the recommendation of the Mayor and the approval of four-fifths of the Council of the City of Salisbury.

NOW, THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SALISBURY, MARYLAND, THAT Mayor Jacob R. Day is hereby authorized to enter into a Memorandum of Understanding (MOU) with the Wicomico County Health Department (WiCHD) to accept grant funds in the amount of \$27,310.00.

BE IT FURTHER ORDAINED that the City's Fiscal Year 2021 Grant Fund Budget be and hereby is amended as follows:

- 1) Increase Wicomico County Health Department Revenue account (10500–427901–XXXX) by \$27,310.00
- 2) Increase SFD Equipment Expense account (10500–577030–XXXXX) by \$27,310.00

BE IT FURTHER ORDAINED that this Ordinance shall take effect from and after the date of its final passage.

THIS ORDINANCE was introduced and read at a meeting of the Council of the City of Salisbury held on this 14th day of December, 2020, and thereafter, a statement of the substance of the Ordinance having been published as required by law, was finally passed by the Council on the 21st day of December, 2020.

ATTEST:

John of Hearto

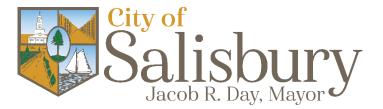
Ann K. Cartu Kimberly R. Nichols Diane K. Carter Assistant City Clerk

John R. Heath, President Salisbury City Council

APPROVED BY ME THIS 29 day of December , 2020.

<u>Julia Glanz, City Administrator</u>

for and at the direction of Jacob R. Day, Mayor



MEMORANDUM

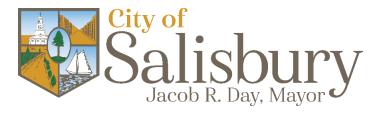
To:	Julia Glanz, City Administrator
From:	James Gladwell, Deputy Fire Chief
Subject:	Budget Amendment – Funding for SWIFT Vehicle
Date:	17 November 2020

As you are aware, the Wicomico County Health Department (WiCHD) received a direct allocation of funds through the Federal Coronavirus Relief Fund (CRF) to help support Emergency medical response expenses (including emergency medical transportation) related to COVID-19. As a result of this available funding, the Fire Department submitted a request for funding to purchase a 2020 Subaru Outback to serve as the Salisbury Wicomico Integrated First-care Team vehicle. The team currently utilizes a 2006 Chevrolet Suburban as its mode of transport for patient response and transport. This fourteen-year-old vehicle is at the end of its life cycle, is sometimes difficult for patients to gain access/egress due to its height, has poor fuel economy, and is sometimes mechanically unreliable. The new vehicle will provide a lower platform to better facilitate ingress/egress, has numerous built-in safety features that will help protect both patient and provider(s), should prove to be highly mechanically reliable, and will obtain nearly four times the fuel efficiency. The total cost of the project is \$27,310.00 and it has been approved by the WiCHD.

The services provided by SWIFT have become increasingly important during the COVID-19 pandemic. In addition to providing both basic health screenings and education to underserved and vulnerable populations relating to Coronavirus, SWIFT completes follow-up health screenings with many of its patients, including those directly affected by COVID who may be experiencing long-term effects secondary to the virus. By sending SWIFT members to address the needs of these patients as opposed to dispatching emergency 9-1-1 EMS units, the net effect is that COVID recommendations regarding social distancing practices are improved, SFD EMS units remain available for truly emergent calls, SFD fire/EMS personnel have to spend less time decontaminating their units based on a reduction in COVID-suspected patients and transports, and SFD EMS personnel are exposed to fewer patients suspected of having COVID, which reduces the number of hours SFD personnel may be lost to possible quarantine after COVID exposures. SWIFT also provides further follow-up health care visits to its patients post any hospital stay/discharge in an effort to prevent hospital readmission.

Attached you will find an Ordinance requesting the approval of a budget amendment to the FY2021 grant fund for the purpose of accepting funds from the Wicomico County Health Department.

If you should have any questions or comments, please do not hesitate to contact me.



James Gladwell Salisbury Fire Department 325 Cypress Street Salisbury, MD 21801

13 November 2020

Brandy Wink Wicomico County Health Department Salisbury, MD 21804

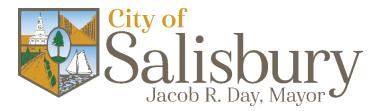
Dear Brandy,

The Salisbury Fire Department (SFD) is seeking funding from the Wicomico County Health Department (WiCHD) through the Coronavirus Relief Fund (CRF) for a vehicle that will be utilized by the Salisbury Wicomico Integrated First-Care Team (SWIFT) to provide mobile health care and access to real-time primary and preventive care to the underserved and vulnerable population located within the Salisbury fire district, which includes the City of Salisbury and numerous portions of Wicomico County. The program currently provides services to numerous patients and has a proven track record of success within Salisbury and Wicomico County.

The program's original goal was to target habitual 9-1-1 users who have little or no access to any form of healthcare and are not emergent patients in an effort provide access to primary and preventive healthcare while reducing 9-1-1 occurrences and visits to the emergency department. However, SWIFT has rapidly evolved and receives referrals form numerous community partners including home healthcare agencies, dialysis centers, and homeless alliances who request SWIFT's patient management services. These services include residential patient visits as well as patients who are homeless. On any give week, SWIFT sees approximately 15 patients and has worked with over 145 patients total, to date.

The services provided by SWIFT have become increasingly important during the COVID-19 pandemic. In addition to providing both basic health screenings and education to underserved and vulnerable populations relating to Coronavirus, SWIFT completes follow-up health screenings with many of its patients, including those directly affected by COVID who may be experiencing long-term effects secondary to the virus. By sending SWIFT members to address the needs of these patients as opposed to dispatching emergency 9-1-1 EMS units, the net effect is that COVID recommendations regarding social distancing practices are improved, SFD EMS units remain available for truly emergent calls, SFD fire/EMS personnel have to spend less time decontaminating their units based on a reduction in COVID-suspected patients and transports,

Salisbury Fire Department Headquarters 325 Cypress St. Salisbury, Maryland 21801 410-548-3120 www.salisburyfd.com



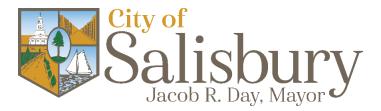
and SFD EMS personnel are exposed to fewer patients suspected of having COVID, which reduces the number of hours SFD personnel may be lost to possible quarantine after COVID exposures. SWIFT also provides further follow-up health care visits to its patients post any hospital stay/discharge in an effort to prevent hospital readmission.

These visits require a reliable vehicle. The vehicle currently utilized by the SWIFT is a 2006 Chevrolet Suburban. The fourteen-year-old vehicle has over 70,000 miles, is very fuel inefficient, can be mechanically unreliable, and is at the end of its life cycle. The vehicle was repurposed from being used as a backup pool vehicle to its current frontline assignment based on what the Department had available for use and the need by SWIFT to have a vehicle that has four-wheel drive for service in all types of weather. It is a large vehicle that has a high profile and is often very difficult for many of the patients that SWIFT manages to get into and out of. The Department is seeking funding to purchase an all-wheel-drive or four-wheel-drive vehicle that allows the vehicle to be utilized in all types of weather, is lower to the ground to help accommodate better patient access/egress, is generally smaller in size to allow for better vehicle management in some of the smaller healthcare facility's parking lots, is highly fuel efficient, and will be a reliable form of safe transportation for both SWIFT members and their patients for many years to come.

To that end, I have visited numerous auto dealerships in Salisbury to research various vehicles that we feel could serve our purpose well. I have forwarded with this letter several dealership quotes for your review. After speaking with our SWIFT coordinator, Firefighter/Paramedic David Phippin, we believe the best choice of vehicle for SWIFT's purpose to be the 2020 Subaru Outback, quoted by Gateway Subaru located in Delmar, MD. This choice is based on research completed regarding vehicle reliability, customer satisfaction, vehicle features, fuel mileage, passenger room, safety reviews, and numerous other factors. The cost of the proposed vehicle has been negotiated to \$28,500.00; down from approximately \$31,000.00. It is possible that this vehicle could be sold or transferred to another Subaru dealer during the request process, which could require us to seek a different vehicle to purchase should this request be granted. This could affect the amount we are requesting, as well.

The Salisbury Fire Department is on the front line of the COVID pandemic and has had the unfortunate privilege of carrying nearly 800 individuals suspected of being COVID-positive to date. The Department has also had over a dozen of its members contract the virus as a result. Our first responders are beginning to see the expected fall resurgence in COVID transports and the county's positivity rate has now exceeded 5% with the State's positivity rate approaching 6%. These are significant issues that we take very seriously and are trying to address. Our budget does not reflect the additional stressors placed on it by the COVID pandemic and through your support, I believe the acquisition of the requested vehicle will help SWIFT continue its Mission of providing primary and supplemental health care to our vulnerable and underserved

Salisbury Fire Department Headquarters 325 Cypress St. Salisbury, Maryland 21801 410-548-3120 www.salisburyfd.com



population in a vehicle that is much easier to access for its patients, will certainly be more reliable than the existing fourteen-year-old vehicle in use, and will allow SWIFT to continue to help reduce the spread of COVID through the reduction of nonemergent 9-1-1 EMS calls which allows for fewer personal interaction of SFD fire/EMS personnel , the reduction of unnecessary emergency department visits that could possibly spread COVID, and the reduction of possible COVID exposures through continued social distancing as outlined by the CDC. These reductions will also help prevent the possibility of SFD fire/EMS personnel contracting the virus causing a shortage of available personnel that could have significant adverse effects on the SFD service model and which could also be transferred to SFD fire/EMS personnel's family members.

Your consideration is greatly appreciated. Should you have any questions regarding this request, please feel free to contact me at your convenience.

Yours in Service,

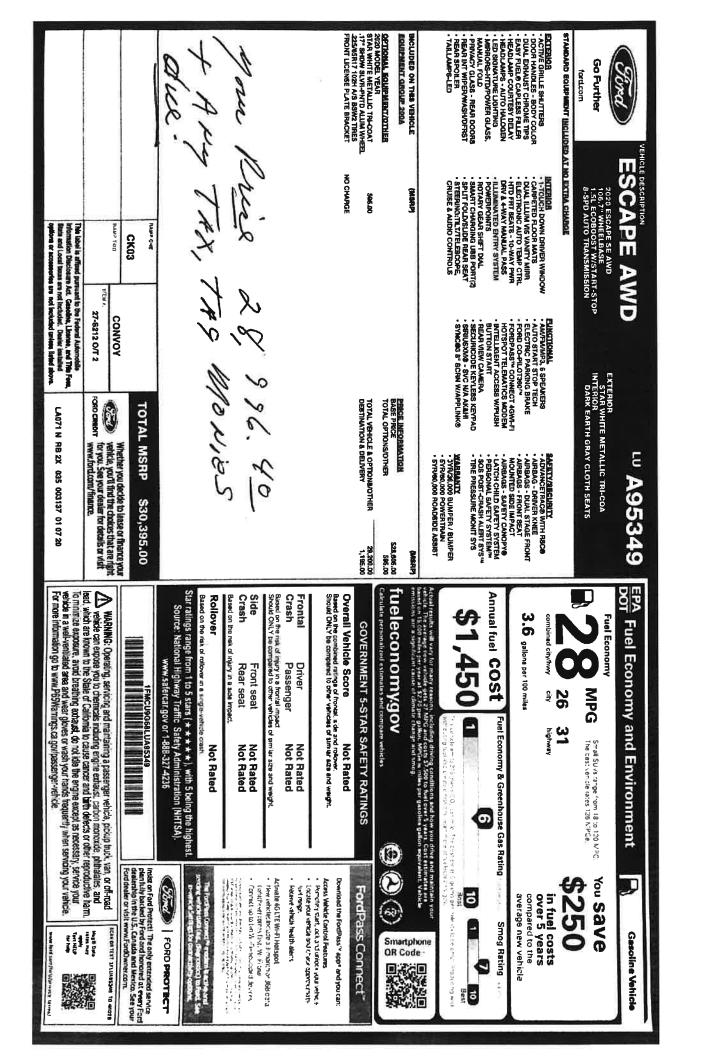
Jim Gladwell Deputy Fire Chief Salisbury Fire Department 410.548.3120 (Office) 443.614.2599 (Cell) jgladwell@salisbury.md

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					Amount Financed:		\$	27,310.00

SUBARU OF AMERICA Vehicle Invoice

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SUBARU IER BLVD ID 21875 US			e: Wholesale	
			Manufacturing Suggested Retail	
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Popular Pack Ext Auto Dim	age #1 Mirror		\$943.00	
Rear Bumper	Cover			
Standard Des	tination Charge		\$1,010.00	
Total Vehicle	Price Before Discour	nt	\$30,848.00	
Total Vehicle	Price After Discount		\$30,848.00 =======	
FP 0220				
ntification	Engine Number S629448	Key Code 36537	Port Lafayette, IN	
	RU DRIVE J 08103 03031 SUBARU IER BLVD D 21875 US 03031 SUBARU IER BLVD D 21875 US Item Descripti 2020 Outback Ice Silver Met Black Option Packa Standard Moc Popular Packa Standard Dos Total Vehicle	J 08103 030315 SUBARU IER BLVD D 21875 US 030315 SUBARU IER BLVD ID 21875 US Item Description 2020 Outback Premium CVT Ice Silver Metallic Black Option Package 11 Standard Model Popular Package #1 Ext Auto Dim Mirror Mirror Compass w/ homelink LED Upgrade - Dome Light Rear Bumper Cover All-Weather Floor Liners Standard Destination Charge Total Vehicle Price Before Discourt Total Vehicle Price After Discount FP 0220	AU DRIVE Invoice Nu Number of the order of	AU DRIVE Invoice Number: 11649975 J 08103 Invoice Number: 11649975 J 08103 P.O. Number: II 030315 Financing Organization: JP MORGAN CHASE SUBARU 1 EAST OHIO STREET IN1-0124 INDIANAPOLIS, IN 46204 INDIANAPOLIS, IN 46204 030315 Order Type: Wholesale SUBARU IER BLVD IER BLVD D 21875 US Manufacturing SUBARU IER BLVD Suggested Item Description Manufacturing Suggested Retail 2020 Outback Premium CVT \$28,895.00 Ice Silver Metallic Black Option Package 11 Suggested Standard Model Popular Package #1 Popular Package #1 \$943.00 Ext Auto Dim Mirror \$30,848.00 Mirror Compass w/ homelink IED Upgrade - Dome Light Rea Bumper Cover \$30,848.00 All-Weather Floor Liners \$30,848.00 Total Vehicle Price After Discount \$30,848.00 FP 0220 Support

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			Total Financed Aftermarkets:		\$	0.0
			Total Trade Allowance:		\$	0.0
			Trade Difference:		\$	26,825.0
			Doc Fee:		\$	499.0
			State & Local Taxes:		\$	1,639.4
			Total License and Fees:		\$	331.0
			Total Cash Price:		\$	29,294.4
			Total Trade Payoff:		\$	0.0
Total Af	termarkets:	\$ 0.00	Delivered Price:		\$	29,294.4
			Cash Down Payment + Deposit:		\$	0.0
			Sub Total:		\$	29,294.4
			Service Agreement:		\$	0.0
Rate:			Maintenance Agreement:		\$	0.0
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Grant Project No. Click here to enter text.

Summary Information

Grantor Name: Wicomico County Health Dept. (WiCHD) – Federal Coronavirus Relief Funds	Grantor Agency Type: Federal
Grant Start Date: 11/17/2020	Grant End Date: 12/31/2020
Project Name: Coronavirus Relief Fund (CRF) -	Funds Recaptured? Yes
WiCHD – 2020 Subaru Outback	
Project Start Date: 11/17/2020	Project End Date: 12/31/2020
Grant # or Identifier: FY21 CRF - WiCHD - 3	Total Funds Awarded: \$27,310
CFDA Number (Required for Federal Grants):	21.019

City Contact Information

Grant Admin.: James Gladwell	Department: Fire
Phone Number/Ext.: 410.548.3120 ext. 1806	E-Mail: jgladwell@salisbury.md

Grantor Contact Information

Grant Admin.: Lori Brewster

Department/Division: Wicomico County Health Dept. (WiCHD) E-Mail: lori.brewster@maryland.gov

Phone Number: 410-749-1244 E Address: 108 East Main Street Salisbury, MD 21801

Sub-Recipient Information (If Pass-Through)

Type of Grant: Choose an	Award Amount: \$Click	Reimbursement Frequency: Choose an			
item.	here to enter text.	item.			
Agency Name: Click here to	enter text.	Agency Contact: Click here to enter text.			
Phone Number: Click here to	o enter text.	E-Mail: Click here to enter text.			
Address: Click here to enter	text.				

If there are additional sub-recipients, fill out supplemental forms.

Reporting & Grant Management System

Reporting Requirements? No Reporting Due Date: Upon delivery Due Date of Final: 12/31/2020 Name of GMS: Click here to enter text. GC or GA Username: Click here to enter text.

Financial Information

Total Award: **\$**27,310 Type of Imbursement: **Reimbursement** Type of Expense: Non-Capital Account for Match: Reporting Frequency: Annually Final Report? Yes Grant Management System? No Can GC Receive Access? Choose an item. GC or GA Password: Click here to enter text.

Type of Fiscal Year: State/Local FY Imbursement Frequency: End of Project City Match? None Transfer Into Grant Account? **Choose an item.**

Grant Project No. Click here to enter text.

	Org.	Object	Project	Description	Amount
Revenue Accounts:					
	10500	427901		WiCHD – Coronavirus Relief Fund (CRF) Grant	\$(27,310)
Total Revenues					\$(27,310)
Expense Accounts:					
	10500	577030		Vehicle	\$27,310
Total Expenses					\$27,310

Budget Set-Up Information

Approvals

Council Budget	Ordinance	#:
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Ordinance Date: TBD

Grant Admin.: J. Gladwell Grant Coordinator: R. McClure Grant Manager: D. Stam

Grant Accountant _____

Director of Finance _____

Attachments (check all that are submitted)

Award Notification Letter

Grant Agreement (if available); if not available submit to GM when received

Budget Detail Worksheet or Chart

Project Work Plan or Time Task Plan

Comments

Federal Coronavirus Relief Fund (CRF) Grant award from the Wicomico County Health Department (WiCHD) in the amount of \$27,310 for the purchase of a 2020 Subaru Outback that will be utilized by the Salisbury Wicomico Integrated FirstCare Team (SWIFT). No City match required.



Wicomico County Health Department

108 East Main Street • Salisbury, Maryland 21801



Lori Brewster, MS, APRN/BC, LCADC • Health Officer

MEMORANDUM OF UNDERSTANDING FISCAL YEAR 2021 WICOMICO COUNTY HEALTH DEPARTMENT (WICHD) and SALISBURY FIRE COMPANY

I. BACKGROUND

The Wicomico County Health Department (WiCHD) received Federal Coronavirus Relief Funds (CRF) to help support Emergency medical response expenses, including emergency medical transportation, related to COVID-19.

II. AGREEMENT

The following agreement entered into this 17th day of November 2020, by and between the Wicomico County Health Department (WiCHD) and the Salisbury Fire Company:

A Salisbury Fire Company has submitted quotes to WiCHD and agrees to purchase the following equipment to help serve the citizens in Wicomico County through their SWIFT team to provide both basic health screening and education to underserved and vulnerable populations relating to COVID-19.

1. 2020 Subaru OB VIN #4S4BTACC8L3243078 \$27,310

B. WiCHD agrees to

1. Pay Salisbury Fire Department \$27,310.00 to purchase the above equipment, once we receive a detailed invoice.

II. TERMINATION

This agreement will terminate on December 31,2020.

This memorandum is subject to the policies of the Maryland Department of Health as incorporated in the Human Services Agreement Manual.

III. SIGNATURES

The parties acknowledge their agreement by their signatures below:

John W. Tull, Fire Chief Salisbury Fire Department

11/17/2020

Date

Lori Brewster, M.S., APRN/BC, LCADC Health Officer, Wicomico County Health Department

11-17-2020

Date