

RESOLUTION NO. 3013


BE IT RESOLVED, by the City of Salisbury, Maryland that the following individual is reappointed to the Revolving Loan Advisory Committee, for the term ending as indicated.

Name
Nestor Bleech


Term Ending
March 2024

THE ABOVE RESOLUTION was introduced and duly passed at a meeting of the Council of the City of Salisbury, Maryland held on March 9, 2020.

ATTEST:



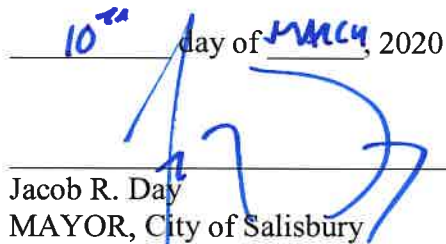
Kimberly R. Nichols
CITY CLERK



John R. Heath
PRESIDENT, City Council

APPROVED BY ME THIS

10th day of MARCH, 2020



Jacob R. Day
MAYOR, City of Salisbury



City of
Salisbury
Jacob R. Day, Mayor

MEMORANDUM

To: Mayor Jacob Day
From: Julie English, Administrative Assistant
Subject: Reappointment to the Revolving Loan Advisory Committee
Date: March 5, 2020

Mayor Day, the following person has applied for reappointment to the Revolving Loan Advisory Committee for the term ending as indicated:

<u>Name</u>	<u>Term Ending</u>
Nestor Bleech	March 2024

Attached you will find information from Nestor Bleech and the resolution necessary for his reappointment. If you approve of this reappointment, I will forward this information to the City Council so it may be placed on their agenda at the next Council meeting. Please let me know if you have any questions.

Attachment



Savings and Loan Association

106-108 SOUTH DIVISION STREET

P.O. BOX 4248

SALISBURY, MD 21803-4248

410-546-1101 FAX: 410-546-9590

www.firstshorefederal.com E-mail: info@firstshorefederal.com

February 25, 2020

Honorable Jacob Day
Mayor of Salisbury
125 N. Division Street
Salisbury, MD 21801

Mayor Day:

My term on the Revolving Loan Advisory Committee expired in December of 2019.

I am writing to advise that I would be interested in continuing to serve on that Committee to the extent that you are interested having me on that Committee.

Attached is an updated resume which details my twenty-eight (28) years of Banking experience. Do not hesitate to contact me for any discussion at (410) 546-1101.

Thank you for your consideration.

Sincerely,

A handwritten signature in black ink that reads 'Nestor T. Bleech'.

Nestor T. Bleech,
Vice President & Chief Lending Officer



1116 Mt. Hermon Road
Salisbury, MD 21804
(410) 543-0761

1315 Market Street
Pocomoke City, MD 21851
(410) 957-2626

11029 Racetrack Road
Berlin, MD 21811
(410) 208-1668

BRANCHES

310 Franklin Avenue
Berlin, MD 21811
(410) 641-0350

107 Green Street
Snow Hill, MD 21863
(410) 632-1788

220 Washington Street
Millsboro, DE 19966
(302) 934-1239

35742 Atlantic Avenue
Millville, DE 19967
(302) 537-5474



Nestor T. Bleech, Vice President & Chief Lending Officer

First Shore Federal Savings and Loan Association

106 N. Division Street, Salisbury, MD 21801

February 25, 2020

1991- Bachelor of Science, Business Administration, Perdue School of Business, Salisbury State University – cum laude

1990 – Russian Field Study Abroad (St. Petersburg, Moscow & Kiev USSR / Ukraine) - Winter Semester, Salisbury State University

1987 – North Caroline High School Graduation, Denton, MD

1985 – Danish Field Study Abroad / Foreign Exchange Student Program (Holstebro & Copenhagen, Denmark) - Summer Session

1992 – First National Bank of Maryland, Commercial Credit Analyst, Commercial Loan Group (equivalent of Middle Market and Business Banking Units), 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsibilities included analysis of commercial financial statements, preparation of credit memos, preparation of credit reviews & commercial loan extensions, presentation of credit requests at Senior Loan Committee and support of seven (7) account officers located on the Eastern Shore of Maryland.

1996 – First National Bank of Maryland, Officer, Business Development, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

1998 – First National Bank of Maryland, Assistant Vice President, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

2000 – Allfirst (successor in interest to First National Bank of Maryland), Vice President, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

March 2007 – Manufacturers and Traders Trust Company (successor in interest to Allfirst), Vice President & Team Leader, Chesapeake Business Banking, 155 E. Carroll Street Regional Headquarters, Salisbury, Maryland. Responsible for management of a staff of four (4) Business Banking Relationship Managers and one Relationship Liaison charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland and the State of Delaware.

May 2008 – December 2009 - Manufacturers and Traders Trust Company, Vice President & Team Leader, Chesapeake Business Banking, 170 Jennifer Road, Annapolis, Maryland. Responsible for management of a staff of thirteen (13) Business Banking Relationship Managers, two (2) Assistant Relationship Managers and two (2) Relationship Liaisons charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located in Anne Arundel and Howard Counties, Maryland

January 2010 – September 2011 – Manufacturers and Traders Trust Company, Vice President & Team Leader, Chesapeake Business Banking, 170 Jennifer Road, Annapolis, Maryland. Responsible for management of a staff of six (6) Business Banking Relationship Managers, one Assistant Relationship Manager and two (2) Relationship Liaisons charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located in Anne Arundel County Maryland (The Anne Arundel County & Howard County group was partitioned from one team into two (2) teams at 12/31/09)

October 2011, June 2013 Manufacturers and Traders Trust Company, Vice President & Commercial Banking Team Leader, Delaware Commercial Banking, 155 E. Carroll Street, Salisbury, Maryland. Responsible for management of one Commercial Banking Portfolio Manager, and one Relationship Liaison charged with calling efforts, business development, customer service and management of a Commercial Banking / (i.e. Middle Market) loan portfolio of accounts located on the Lower Eastern Shore of Maryland.

July 2013 – 2016 – First Shore Federal Savings and Loan Association, Vice President of Commercial Lending, 106 N. Division Street, Salisbury, Maryland. Responsible for management, development, underwriting analysis and review of the Bank's Commercial Loan portfolio of accounts located on the Eastern Shore (Maryland, Delaware, Virginia). Other duties include management of "Special Assets" Commercial Credits, Commercial Participation Loans and a Commercial Loan Assistant.

2016 – Present – First Shore Federal Savings and Loan Association, Vice President & Chief Lending Officer, 106 N. Division Street, Salisbury, MD. Responsible for all Lending, Analysis & Underwriting, Servicing, Credit Administration and Loan Portfolios of a \$300MM Bank