# **RESOLUTION NO. 2983**

BE IT RESOLVED, by the City of Salisbury, Maryland that the following individual is appointed to the Revolving Loan Advisory Committee, for the term ending as indicated.

Name Meredith Stimis

Term Ending
November 2023

THE ABOVE RESOLUTION was introduced and duly passed at a meeting of the Council of the City of Salisbury, Maryland held on November 12, 2019.

ATTEST:

Kimberly R. Nichols

CITY CLERK

John R. Heath

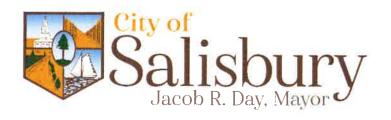
PRESIDENT, City Council

APPROVED BY ME THIS

day of Noverber, 2019.

Jacob R. Day

MAYOR, City of Salisbury



# **MEMORANDUM**

To:

Mayor Jacob Day

From:

Julie English, Administrative Assistant III

Subject: Appointment to the Revolving Loan Advisory Committee

Date:

November 12, 2019

Mayor Day, the following person has applied for appointment to the Revolving Loan Advisory Committee for the term ending as indicated:

Name

Term Ending

Meredith Stimis

November 2023

Attached you will find information from Meredith Stimis and the resolution necessary for her appointment. If you approve of this appointment, I will forward this information to the City Council so it may be placed on their agenda at the next Council meeting. Please let me know if you have any questions.

Attachment

# Laura Baasland

From:

Laura Soper

Sent:

Tuesday, August 27, 2019 10:58 AM

To: Subject: Laura Baasland

Attachments:

FW: Revolving Loan Revised Meredith L.docx

Is the below email sufficient for a letter of interest?

From: Meredith Stimis [mailto:Meredith.Stimis@AtlanticUnionBank.com]

Sent: Friday, August 23, 2019 1:33 PM

To: Laura Soper

Subject: RE: Revolving Loan

Good morning,

I attached a current resume that not sure it is pertinent. I used it internally to move into a Business Banking role. This opportunity is coming at a great time for me as I am looking to expand my network with other individuals in the City of Salisbury. Atlantic Union Bank is looking for opportunities in Salisbury and we have already financed some projects there.

Again I appreciate that you have reached out to me to join the Committee.

Look forward to hearing from you,

Merry

From: Laura Soper [mailto:lsoper@salisbury.md]
Sent: Wednesday, August 21, 2019 6:01 PM

To: Meredith Stimis

**Subject:** RE: Revolving Loan

Hi Merry,

That's great to hear! At your convenience, could you send me a copy of your resume so I can forward it to City Administration and Council? Thank you so much for your interest. I will keep you in the loop when Administration/Council has a chance to review everything.

Thank you Laura

From: Meredith Stimis [mailto:Meredith.Stimis@AtlanticUnionBank.com]

Sent: Friday, August 16, 2019 9:32 AM

To: Laura Soper

Subject: RE: Revolving Loan

Good Morning,

I would be honored to join your Committee.

Thank you, Merry Stimis BTW, Please call me Merry. Keith should have warned you.

From: Laura Soper [mailto:lsoper@salisbury.md]
Sent: Thursday, August 15, 2019 1:21 PM

**To:** Meredith Stimis **Subject:** Revolving Loan

# Hi Meredith,

I got your contact information from Keith Cordrey (I work with him at the City) and he said you might be a good contact or know a good contact that would be interested in a committee position we are looking to fill. The City has a modest Revolving Loan fund that we use to spur development in our Downtown area. As part of the loan fund, we have a committee that meets periodically to review applications and provide City Council with a recommendation to approve/reject them. We have an opening for a committee member that we are looking to fill and I wanted to touch base and see if you or someone at your bank would be interested.

We don't receive many applications (we just received and approved one for the first time in five years!), so there isn't a huge commitment for the committee, as we don't meet very often.

Let me know if this is of interest to you or if there's someone you think might be a good fit.

# Laura Soper

Director of Business Development City of Salisbury 110 N Division Street Salisbury, MD 21801 (O): 410-677-1916



www.salisbury.md

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#### MEREDITH L. STIMIS

405 Tony Tank Lane Salisbury, MD 21801 Phone (443) 735 8313 Email: mstimis@msn.com

#### **OBJECTIVE:**

• Seeking to broaden my banking knowledge and apply the skills I currently utilize.

## **EDUCATION:**

- Wor Wic Community College
  - Accounting I & II
  - Principals of Banking and Related Banking Courses
  - Human Relations
  - Business Math

#### **EMPLOYMENT HISTORY:**

# Shore Bank / Xenith Bank / Atlantic Union Bank, 2011 to Present

Branch Manager, Assistant Vice President, Cash Management Specialist. Responsible for daily operations of branch along with business development, new account opening, loan input, underwriting, approving and closings both retail and commercial loans, assisting customers with cash management services installation and training of remote deposit equipment and applications, and other duties as assigned.

# Bennett Construction Company, 2010 to 2011

Responsible for payroll and certified payroll, accounts receivable and postings and bank deposits. Daily work orders and dispatching.

# PNC Bank (formerly Mercantile Peninsula Bank), 1979 to 2010

Customer Service Representative. Responsible for opening all customer accounts, as well as loan management. Access customer needs questions and concerns. In the event of branch manager's absence, assume manager's duties. Assist in monthly audits. Assist commercial loan officer with new loan, past dues and incompletes. All aspects of merchant accounts, including set up of equipment, pricing and servicing accounts.

# Scott Tawes, CPA, Part-time during tax season

Preparation of personal tax returns, bank reconciliations and assisting the compilation for corporate tax returns.

## Stimis & Associates, Inc., Part-time to Present

Responsible for all book-keeping, accounts payable and receivable, billing, weekly payroll and all related tax filings. Attain all necessary permits, insurances and liabilities.

## **SKILLS AND ABILITIES:**

- Accounting
- Computer skills: Microsoft word, Excel, Power Point and QuickBooks.
- Customer Service and Public Relations

# **COMMUNITY SERVICE**

- Board Member and Mentor for Youth Exercise Services
- Board Member of Lower Shore Friends, Inc.
- Bank Organizer for March of Dimes Annual Walk-a-Thon