

RESOLUTION NO. 2915

BE IT RESOLVED, by the City of Salisbury, Maryland that the following individual is appointed to the Youth Development Advisory Committee, for the term ending as indicated.

Name
Suzanah Cain


Term Ending
February 2022

THE ABOVE RESOLUTION was introduced and duly passed at a meeting of the Council of the City of Salisbury, Maryland held on February 25, 2019.

ATTEST:



Kimberly R. Nichols
CITY CLERK



John R. Heath
PRESIDENT, City Council

APPROVED BY ME THIS

27th day of FEB, 2019.



Jacob R. Day
MAYOR, City of Salisbury



MEMORANDUM

To: Julia Glanz, City Administrator
From: Laura Baasland, Administrative Office Associate
Subject: Appointment to the Youth Development Advisory Committee
Date: February 27, 2019

Mayor Day would like to appoint the following person to the Youth Development Advisory Committee for the term ending as indicated.

<u>Name</u>	<u>Term Ending</u>
Suzanah Cain	February 2022

Attached you will find information from Suzanah Cain and the resolution necessary for her appointment. Please forward this information to the City Council so it may be placed on their agenda at the next Council meeting. Please let me know if you have any questions.

Attachment

cc: Mayor Day

February 3, 2019
416 Loblolly Lane
Salisbury, MD 21801

Ref: Appointment to Youth Development Advisory Committee
Salisbury City Council and Mayor Jacob Day
Attention: Mayor Jacob Day

Dear Mayor Day:

I am applying for consideration of appointment to the Youth Development Advisory Committee for the City of Salisbury. It is my intent to serve as the Chairperson for the Youth Development Advisory Committee for the City of Salisbury consistent with the Resolutions established by the City Council. I will uphold the duties of the Chairperson and work with the YDAC membership to ensure the committee operates successfully. I will work with the newly hired Youth Development Advisory Committee Assistant and the appointed membership to develop quarterly projects to focus on. It is also necessary to elect a Vice Chair and a Secretary to fill in and assist with the responsibilities of the committee to ensure it operates effectively in the absence of the Chairperson. I also plan to take online training and certification in the Maryland Open Meetings Act.

I welcome the opportunity to interview for this position and to answer any questions you may have. I have attached my resume for your reference. Please contact me with any questions. Thank you for your consideration.

Sincerely,

Suzanah S. Cain
410-430-2118
sc@suzanahcain.com

SUZANAH CAIN
SALES | MANAGEMENT | TITLE
COASTAL REGION – MARYLAND & DELAWARE
sc@suzanahcain.com
410.430.2118

EXPERIENCE

NOVEMBER 2014 – PRESENT

ASSOCIATE BROKER (CAIN TEAM OF OC): COLDWELL BANKER RESIDENTIAL BROKERAGE

- Lead sales & marketing strategies
- Awarded Top Producing Real Estate Team in the Coastal Region
- Generated over \$15M in sales (2018)
- Consistently recognized for top sales performances

OCTOBER 2011 – OCTOBER 2014

BRANCH VICE PRESIDENT & TITLE MARKETING MANAGER: LONG & FOSTER REAL ESTATE / SAGE TITLE

- Managed marketing efforts for Coastal Region
- Raised return on revenue 30% in first 6 months
- Recruited to be Branch Vice President of the Salisbury Sales Office
- Recruited and mentored 60 sales agents & staff
- Managed daily operations

SEPTEMBER 1999 – OCTOBER 2011

REAL ESTATE AGENT, TITLE REPRESENTATIVE & INSTRUCTOR: COLDWELL BANKER RESIDENTIAL BROKERAGE / NRT

- Recognized as a top salesperson
- Led pre-licensing & continuing education courses
- Strengthened business partnerships

EDUCATION

ASSOCIATE BROKER LICENSE

MARYLAND – *JANUARY 2013*

LICENSED REAL ESTATE AGENT

MARYLAND & DELAWARE – *AUGUST 1999*

BACHELORS OF ARTS IN HISTORY

UNIVERSITY OF RICHMOND – *MAY 1995*

COMMUNITY INVOLVEMENT

- VOLUNTEER, THE SALISBURY SCHOOL
- GOVERNMENT AFFAIRS COMMITTEE MEMBER, CAR
- VOLUNTEER, FRIENDS OF LIBRARY
- MEMBER, EASTERN SHORE RUNNING