

# Request for Proposal #17-17

# Architectural / Engineering (A/E) Team Professional Services

Bid Posted: 06/28/2017

Pre-Proposal Meeting: 07/7/2017 @ 10:00 a.m. Government Office Bldg. 125 N. Division St., Room 306 Salisbury, MD 21801

Last Day for Questions: 07/17/2017 @ 12:00 p.m.

Bid Opening: 07/28/2017 @ 2:30 p.m. Government Office Bldg. 125 N. Division St., Room 104 Salisbury, MD 21801

## <u>ADVERTISEMENT</u>

#### CITY OF SALISBURY RFP 17-17

Architectural / Engineering (A/E) Team Professional Services

The City of Salisbury, Maryland is seeking proposals from qualified and experienced Architectural and Engineering firms for the purpose of obtaining a qualified team for Professional Services, hereinafter called the "Project".

Proposal documents for RFP 17-17 may be obtained from the City of Salisbury Procurement Division, Room 104, Government Office Building, 125 N. Division Street, Salisbury, Maryland 21801, by calling 410-548-3190, during normal business hours, or via our website, <a href="https://www.salisbury.md">www.salisbury.md</a>; Menu; Bids & RFPs. Vendors are responsible for checking this website for addenda prior to submitting their bids. The City of Salisbury is not responsible for the content of any Proposal Document received through any 3<sup>rd</sup> party bid service. It is the sole responsibility of the vendor to ensure the completeness and accuracy of the Completed Proposal Documents.

A Pre-Proposal Meeting will be held on Friday, July 7, 2017 at 10:00 A.M. (local time) in Room 306 of the Government Office building, address listed above. Attendance is not mandatory but highly recommended.

Questions are due no later than Monday, July 17, 2017 at 12:00 p.m. (local time), at the above location. No further questions will be accepted after this date. All questions will be written and can be faxed, mailed, hand delivered, or emailed to Michael Lowe, Senior Buyer-Procurement Division, 125 N. Division Street, Room 104, Salisbury, MD 21801, by fax at 410-548-3192, or via email at mlowe@salisbury.md.

Sealed Proposal Documents are due in the Office of the Assistant Director of Internal Services – Procurement Division, address above, Room 104, on Friday, July 28, 2017 at 2:30 p.m. (local time), at which time and place they will be publicly opened and only the names of vendors read aloud. No late Completed Proposal Documents ("CPD") will be accepted; late CPD's will be returned unopened.

All minority business enterprise vendors are encouraged to compete for award of said Services.

Jennifer L. Miller
Assistant Director of Internal Services-Procurement Division
City of Salisbury, Maryland

## **TABLE OF CONTENTS**

SECTIO	ON I:	INTRODUCTION	PAGE #s
1	PURPC	)SE	5
2	CLARIF	ICATION OF TERMS	5
3	QUEST	TONS AND INQUIRIES	5
4	FILLING	G OUT PROPOSAL DOCUMENTS	5
5	SUBMI	SSION OF PROPOSAL DOCUMENTS	6
6	OPENII	NG OF PROPOSAL DOCUMENTS	6
7	ACCEP	TANCE OR REJECTION OF PROPOSAL DOCUMENTS	6
8	NOTIC	E TO VENDORS	7
SECTIO	ON II:	GENERAL INFORMATION	
1	ECONO	DMY OF PROPOSAL	8
2		NSIBILITIES OF THE VENDOR	
3		RIETARY INFORMATION OR TRADE SECRETS	
4		RSHIP OF MATERIALS	
5		RACT AWARD	
6			_
7		RSONNEL	
8		ERFORMANCE	
9	_	NMENT	_
10		FICATION OR WITHDRAWAL OF PROPOSAL	_
11		LT	
12		SIONAL/FINANCIAL BENEFIT	
13		(EMPTION	
14		EMPLOYMENT OPPORTUNITY AND NON-DISCRIMINATION	_
15	-	INITY	
16		S OF VENDOR	
17		CABLE LAWS	
18	SUSPE	NSION OR TERMINATION FOR CONVENIENCE	12
19	CONTR	RACT CHANGES	12
20	ADDEN	NDUM	13
21		MENT	
22	INSUR	ANCE REQUIREMENTS	13
SECTIO	ON III:	SCOPE OF SERVICES	
1		CT DESCRIPTION	15
2		OF WORK	
3		INFORMATION	
CECTIC	NI IV.	EVDEDIENCE CTAFFING AND OHALIFICATIONS	
SECTIO		EXPERIENCE, STAFFING AND QUALIFICATIONS IENCE, STAFFING AND QUALIFICATIONS	17
1	CVLCK	IENCE, STAFFING AND QUALIFICATIONS	17

#### **EVALUATION AND SELECTION PROCESS SECTION V:** 1 EVALUATION ..... 18 2 SELECTION PROCESS ..... 18 **SECTION VI: FORM OF PROPOSAL** FORM OF PROPOSAL..... 1 19 2 REFERENCES ..... 20 3 EXCEPTIONS AND ADDENDA..... 22 OWNERSHIP DISCLOSURE FORM ..... 23 AFFIDAVIT OF QUALIFICATION TO BID ..... 5 25 6 NON-COLLUSIVE AFFIDAVIT..... 26

#### **SECTION I: INTRODUCTION**

#### 1. PURPOSE

A. The City of Salisbury, Maryland is seeking proposals from qualified and experienced Architectural and Engineering firms for the purpose of obtaining a qualified team for Professional Services, hereinafter called the "Project".

#### 2. CLARIFICATION OF TERMS

A. Professional firms or individuals that submit a bid for award of a contract ("Contract") are referred to as vendors ("Vendors") in this document. The Vendor that is awarded the Contract is herein referred to as the ("Successful Vendor").

#### 3. QUESTIONS AND INQUIRIES

- A. Questions regarding the Proposal Documents or procedures should be referred to Michael Lowe, Senior Buyer-Procurement Division, 125 N. Division Street, Room 104, Salisbury Maryland 21801, during normal business hours, or by fax at 410-548-3192, or by email at mlowe@salisbury.md.
- B. Copies of the Proposal Documents are available in the Office of the Assistant Director of Internal Services-Procurement Division, 125 North Division Street, Room 104, Salisbury, Maryland 21801 or by calling (410) 548-3190 during normal business hours, or via our web site, <a href="https://www.salisbury.md">www.salisbury.md</a>. ; Menu; BIDS & RFPs.

#### 4. FILLING OUT PROPOSAL DOCUMENTS

- A. Use only forms supplied by the City of Salisbury ("City").
- B. Submit one <u>unbound original</u> and three (3) bound copies of completed Proposal Documents.
- C. Proposals should be tab-sequenced as follows: (1) Cover letter, (2) Scope of Services/Project Understanding/ Project Approach, (3) Qualifications/ Standard Form 330, (4) All Section VI documents: Form of Proposal, References, Exceptions & Addenda, Ownership Disclosure Form, Proposer's Affidavit of Qualification to Bid, Non-collusive Affidavit and signed addenda.
- D. All blanks on the Proposal Documents will need to be filled in electronically or manually in ink.
- E. Where so indicated by the Proposal Documents, sums will be expressed in both words and figures, and in the case of a discrepancy between the two, the amount written in words will govern. In the event there is a discrepancy between the unit price and the extended totals, the unit prices will govern.
- F. Any interlineation, alteration, or erasure will be initialed by the signer of the Proposal Documents.
- G. Each copy of the Proposal Documents will be signed by the person(s) legally authorized to bind the Vendor to a contract, using the legal name of the signer. Proposal Documents submitted by an agent will have a current Power of Attorney attached certifying the agent's authority to bind the Vendor.
- H. Vendor will supply all information and submittals required by the Proposal Documents to constitute a proper and responsible completed Proposal Document package.

I. Any ambiguity in the Proposal Documents as a result of omission, error, lack of clarity or non-compliance by the Vendor with specifications, instructions, and/or all conditions of bidding will be construed in the light most favorable to the City.

#### 5. SUBMISSION OF PROPOSAL DOCUMENTS

- A. All copies of the Proposal Documents and any other documents required to be submitted with the Proposal Documents will be enclosed in a sealed envelope. The envelope will be addressed to the Assistant Director of Internal Services—Procurement Division and will be identified with the project name and the Vendor's name and address. If the Proposal Documents are sent by mail, the sealed envelope will be enclosed in a separate mailing envelope with the notation "SEALED PROPOSAL DOCUMENTS ENCLOSED" on the face thereof.
- B. Proposal Documents will be deposited at the designated location prior to the time and date for receipt of Proposal Documents as indicated in the Advertisement or Request for Proposal, or any extension made by Addendum. Proposal Documents received after the time and date for receipt will be returned unopened.
- C. Vendor will assume full responsibility for taking whatever measures necessary to ensure that the Proposal Documents reach the Office of the Assistant Director of Internal Services-Procurement Division prior to the local time and date specified for receipt of Proposal Documents. The City will NOT BE RESPONSIBLE for any Proposal Document delayed in the postal or other delivery service nor any late Proposal Document, amendment, or request for withdrawal of Proposal Document, received after the Proposal Document submission date.
- D. Vendors, or their authorized agents, are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting Proposal Documents; failure to do so will be at the Vendor's own risk.
- E. A fully executed Affidavit of Qualification to Bid will be attached to each Proposal Document.
- F. ALL MINORITY BUSINESS ENTERPRISE VENDORS ARE ENCOURAGED TO PARTICIPATE.
- G. All Vendor-submitted Proposal Documents will be valid for a minimum of ninety (90) days from the date of Proposal Document opening.

#### 6. OPENING OF PROPOSAL DOCUMENTS

- A. Proposal Documents received on time will be opened publicly and only the vendor's names will be read aloud for the record.
- B. The Contract will be awarded or all Proposal Documents will be rejected within ninety (90) days from the date of the Proposal Document opening.

#### 7. ACCEPTANCE OR REJECTION OF PROPOSAL DOCUMENTS

A. Unless otherwise specified, the Contract will be awarded to the most RESPONSIBLE and RESPONSIVE Vendor complying with the provisions of the Proposal Documents, provided the proposal price is reasonable, does not exceed the funds available, and it is in the best interest of the City to accept it. The City reserves the right to reject the Proposal Documents of any Vendor who has previously failed to perform properly in any way or complete on time contracts of a similar nature; or a Proposal Document from a Vendor who, investigation shows, is not in a position to perform the Contract; or Proposal

Documents from any person, firm, or corporation which is in arrears or in default to the City for any debt or contract.

- B. In determining a Vendor's RESPONSIBILITY, the City may consider the following qualifications, in addition to price:
  - 1. Ability, capacity, and skill to provide the commodities or services required within the specified time, including future maintenance and service, and including current financial statement or other evidence of pecuniary resources and necessary facilities;
  - 2. Character, integrity, reputation, experience, and efficiency;
  - 3. Quality of past performance on previous or existing contracts, including a list of current and past contracts and other evidence of performance ability;
  - 4. Previous and existing compliance with laws and ordinances relating to contracts with the City and to the Vendor's employment practices;
  - 5. Evidence of adequate insurance to comply with Contract terms and conditions;
  - 6. Statement of current work load and capacity;
  - 7. Explanation of methods to be used in fulfilling the Contract;
  - 8. The Vendor, if requested, will be prepared to supply evidence of its qualifications, listed above, and its capacity to perform the Services; such evidence to be supplied within a specified time and to the satisfaction of the City.
- C. In determining a Vendor's RESPONSIVENESS, the City will consider whether the Proposal Documents conform in all material respects to the Request for Proposal. The City reserves the right to waive any irregularities that may be in its best interest to do so.
- D. The City will have the right to reject any and all Proposal Documents, where applicable, to accept in whole or in part, to add or delete quantities, to waive any informalities or irregularities in the Proposal Document received, to reject a Proposal Document not accompanied by required Proposal Security or other data required by the Proposal Documents, and to accept or reject any Proposal Document which deviates from specifications when in the best interest of the City. Irrespective of any of the foregoing, the City will have the right to award the Contract in its own best interests.

#### 8. NOTICE TO VENDORS

A. Before a Vendor submits the Proposal Documents it will need to become fully informed as to the extent and character of the Services required and are expected to completely familiarize themselves with the requirements of this Proposal Document's specifications. Failure to do so will not relieve the Vendor of the responsibility to fully perform in accordance therewith. No consideration will be granted for any alleged misunderstanding of the material to be furnished or the Services to be performed, it being understood that the submission of a Proposal Document is an agreement with all of the items and conditions referred to herein.

#### SECTION II: GENERAL INFORMATION

#### 1. ECONOMY OF PROPOSAL

A. Proposal Documents will be prepared simply and economically, providing straightforward and concise description of the Vendor's capabilities to satisfy the requirements of the Proposal Documents. Emphasis should be on completeness and clarity of content. Elaborate brochures and other representations beyond that sufficient to present a complete and effective Proposal Document are neither required nor desired.

#### 2. RESPONSIBILITIES OF THE VENDOR

- A. The Vendor will be responsible for the professional quality and technical accuracy of their advice and other services furnished in the Proposal Documents. The Vendor will perform services with the degree of skill that is normally exercised by recognized professionals as the Standard of Care with respect to services of a similar nature.
- B. Neither the City's review, approval or acceptance of, nor payment for, any of the services required under the Contract will be construed to operate as a waiver of any rights under the Contract or any cause of action arising out of the performance of the Contract, and the Vendor will be liable to the City in accordance with applicable law for all damages to the City caused by the Vendor's negligent performance of any of the services furnished under the Contract.
- C. The rights of the City provided for under the Contract are in addition to any rights and remedies provided by law.

#### 3. PROPRIETARY INFORMATION OR TRADE SECRETS

A. The Vendor may invoke proprietary information or trade secret protection for submission of any data/material by (1) identifying the data/material in a written description, (2) clearly marking the data/material as proprietary, and (3) providing a written statement detailing the reasons why protection is necessary. The City reserves the right to ask for additional clarification prior to establishing protection.

#### 4. OWNERSHIP OF MATERIALS

- A. Ownership of all material and documentation originated and prepared pursuant to the Proposal Documents will belong exclusively to the City and is subject to public inspection in accordance with the Public Information Act. Trade secrets or proprietary information submitted by a Vendor in connection with a procurement transaction will not be subject to disclosure under the Public Information Act. However, the Vendor must invoke the protections of this section and be in accordance with Section 3.A.
- B. All data collected, or developed, during the course of the project will be delivered to the City of Salisbury prior to the completion of the project. This data will be delivered both in its native format and in any format to which it has been transformed.
  - 1. Geospatial data is data or information that identifies the geographic location of features and boundaries of either natural or constructed features. Spatial data is usually stored as coordinates and topology, and is data that can be mapped.
  - 2. Tabular data (GIS) is descriptive information, usually alphanumeric, that is stored in rows and columns in a data base and can be linked to spatial data.

3. All spatial and related tabular data that is collected or developed during the course of a project will be considered the property of the City of Salisbury. A listing of all spatial and related tabular data that is expected to be collected or produced during the course of the project will be included in the Successful Vendor's contract deliverables. If the scope of this data increases or decreases, it is the responsibility of the Vendor to notify and receive written confirmation from the City of Salisbury. This data will be delivered to the City of Salisbury prior to the final invoice of any project unless this requirement has been waived. This data will be delivered in both its native format and in any format to which it has been transformed. For example: if a survey is conducted of an area and that data is then used to construct a CAD drawing or a GIS layer, The original survey data will be delivered in COGO format, The CAD data will be delivered in .dwg files and the GIS layer will be delivered in either .shp files or a geodatabase format.

#### 5. CONTRACT AWARD

- A. A written award by the City to the Successful Vendor in the form of a Purchase Order or other contract document will result in a binding Contract without further action by either party. If the Successful Vendor fails or refuses to sign and deliver the Contract and the required insurance documentation, the City will have the right to award to the next responsible and responsive Vendor. Contract will be executed by the Successful Vendor within fifteen (15) working days of receipt of the Contract.
- B. Proposal Documents and Contracts issued by the City will bind the Vendor to applicable conditions and requirements herein set forth, unless otherwise specified in the Proposal Documents, and are subject to all Federal, State, and Municipal laws, rules, regulations, and limitations.
- C. City personal property taxes ("Taxes") must be on a current basis; if any such Taxes are delinquent, they must be paid before award of Contract. Failure to pay will result in the award of Contract to another Vendor.
- D. The City reserves the right to engage in individual discussions and interviews with those Vendors deemed fully qualified, responsible, suitable, and professionally competent to provide the required services should the project size warrant it. Vendors will be encouraged to elaborate on their qualifications, performance data, and staff expertise. Proprietary information from competing Vendors will not be disclosed to the public or to competitors.

#### 6. AUDIT

A. The Successful Vendor agrees to retain all books, records, and other documents relative to the awarded Contract for five (5) years after final payment, or until audited. The City, its authorized agents, and/or State auditors will have full access to and the right to examine any of said materials during said period.

#### 7. KEY PERSONNEL

A. The personnel named in the technical Proposal Document will remain responsible throughout the period of the awarded Contract. No replacement may be made without submission of a resume of the proposed replacement with final approval being granted by the Assistant Director of Internal Services—Procurement Division.

#### 8. NONPERFORMANCE

A. The City reserves the right to inspect all operations and to withhold payment for any Services not performed or not performed in accordance with the specifications in this Proposal Document. Errors, omissions, or mistakes in performance will be corrected at no cost to the City. Failure to do so will be cause for withholding of payment for that Service. In addition, if deficiencies are not corrected in a timely manner, the City may characterize the Successful Vendor as uncooperative, which may jeopardize future project order solicitations.

#### 9. ASSIGNMENT

- A. Successful Vendor will not assign, transfer or subject the Contract, or its rights, title interests or obligations therein without City's prior written approval.
- B. Violation of the terms of this paragraph will constitute a breach of Contract. All rights, title, interest and obligations of the Successful Vendor will thereupon cease and terminate.

#### 10. MODIFICATION OR WITHDRAWAL OF PROPOSAL

A. A Proposal Document may not be modified, withdrawn, or cancelled by the Vendor during the stipulated time period following the time and date designated for the receipt of Proposal Documents, and each Vendor so agrees in submitting Proposal Documents.

#### 11. DEFAULT

A. The Contract may be cancelled or annulled by the City in whole or in part by written notice of default to the Successful Vendor upon non-performance, violation of Contract terms, delivery failure, bankruptcy or insolvency, any violation of state or local laws, or the making of an assignment for the benefit of creditors. An award may then be made to the next most highly rated Vendor, or when time is of the essence, similar commodities and/or service may be purchased on the open market. In either event, the defaulting Vendor (or his surety) will be liable to the City for cost to the City in excess of the defaulted Contract price.

#### 12. COLLUSION/FINANCIAL BENEFIT

- A. The Vendor certifies that its Proposal is made without any previous understanding, agreement, or connection with any person, firm, or corporation making a Proposal Document for the same project; without prior knowledge of competitive prices; and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action.
- B. Upon signing the Proposal Document, Vendor certifies that no member of the governing body of the City, or members of his/her immediate family, including spouse, parents or children, or any other officer or employee of the City, or any member or employee of a Commission, Board, or Corporation controlled or appointed by the Mayor or Council, has received or has been promised, directly or indirectly, any financial benefit related to this Contract.

#### 13. TAX EXEMPTION

A. The City is exempt from Federal Excise Taxes, Maryland Sales and Use Taxes, and Transportation Taxes. This exemption cannot be used by Vendors doing business with the

City. Vendors are responsible for State Sales Tax of real property furnished and installed or constructed for the City.

#### 14. EQUAL EMPLOYMENT OPPORTUNITY AND NON-DISCRIMINATION

- A. All Vendors are subject to, and must comply with, the provisions of all applicable state and federal anti-discrimination laws. The City encourages equal employment opportunity to businesses owned and controlled by minorities and women.
- B. The successful Vendor will not discriminate against any employee or applicant for employment or any member of the public because of race, color, creed, religion, national origin, sex, sexual preference, disability, marital status, age; or otherwise commit an unfair employment practice. Vendor further agrees that this nondiscriminatory agreement will be incorporated by the Vendor in all contracts entered into with suppliers of commodities and services, contractors and subcontractors, and all labor organizations furnishing skilled, unskilled, and craft union skilled labor, or who may perform any such labor or services in connection with this Contract.

#### 15. INDEMNITY

- A. The Successful Vendor agrees to indemnify, defend, and hold harmless the City and its officers, employees, and agents from any and all liability, loss, cost, damage, and expense (including reasonable attorney's fees and court costs) resulting from, arising out of, or incurred by reason of any claims, actions, or suits based upon or alleging bodily injury, including death, or property damage rising out of or resulting from the Vendor's operations under the Contract, whether such operations be by the Vendor or by any subcontractor or by anyone directly or indirectly employed by either the Vendor or subcontractor.
- B. Vendor further agrees to furnish adequate protection against damage(s) as a result of the Vendor's and Vendor's subcontractors' negligence in providing the Services under this Contract.

#### **16. STATUS OF VENDOR**

- A. The Vendor will be responsible to the City for acts and omissions of their employees, subcontractors, and their agents and employees, and other persons performing portions of the Services under the Contract or other arrangement with the Vendor.
- B. It is understood that the relationship of Vendor to the City will be that of an "Independent Contractor." Nothing contained herein will be deemed or construed to (1) make the Vendor the agent, servant, or employee of the City, or (2) create any partnership, joint venture, or other association between the City and the Vendor.

#### 17. APPLICABLE LAWS

A. Vendor will observe and comply with all applicable Federal, State, and local laws and regulations in the performance of the Contract. The Contract will be construed and interpreted in accordance with the laws of the State of Maryland and all questions of performance hereunder will be determined in accordance with such laws.

#### 18. SUSPENSION OR TERMINATION FOR CONVENIENCE

- A. The City will have the right, at any time by written notice, for its convenience, to suspend the Services under the Contract for such time as may be determined by the City to be necessary or desirable up to ninety (90) days, unless a longer time is agreed upon in writing by both parties; and thereafter, to require resumption of the whole or any part of the Services without invalidating the provisions of the Contract.
- B. The City will have the right, at any time by written notice, for its convenience, to terminate the Services in whole or in part.
- C. Any notice issued pursuant to Sections 18.A and/or 18.B will state the extent and effective date of such notice. Except as otherwise directed, the Vendor will stop Services on the date of receipt of the Notice of Termination or other date specified in the notice; nor place further orders or subcontracts for materials, services, or facilities, except as necessary for the completion of such portion of the Services not terminated.
- D. The Vendor, within thirty (30) days of the Notice of Termination, will submit a final invoice reflecting Services actually furnished pursuant to the Contract to the satisfaction of the City and for which no previous invoice was submitted to the City.
- E. In the event of a termination, pursuant to Section 18.B, the City will pay the Vendor's expenses verified by final invoice as set forth in Section 18.D for the following:
  - 1. Completed and acceptable Services executed in accordance with the Contract prior to the effective date of termination, including fair and reasonable sums for overhead and profit for such Services;
  - 2. Expenses sustained prior to the effective date of termination in performing Services and furnishing labor, materials, or equipment as required by the Contract in connection with uncompleted Services, plus fair and reasonable sums for overhead and profit.
- F. The Vendor will not be paid on account of loss of anticipated profits or revenues or for Services not completed prior to the date of termination of the Contract.

#### 19. CONTRACT CHANGES

- A. NO CLAIMS may be made by anyone that the scope of the project or that the Vendor's Services have been changed (requiring changes to the amount of compensation to the Vendor or other adjustments to the Contract) UNLESS such changes or adjustments have been made by an approved WRITTEN AMENDMENT (Change Order) to the Contract signed by the Assistant Director of Internal Services-Procurement Division (and the City Council, if required), prior to additional Services being initiated. Extra Services performed without prior, approved, written authority will be considered as unauthorized and at the expense of the Vendor. Payment will not be made by the City.
- B. NO ORAL conversations, agreements, discussions, or suggestions, which involve changes to the scope of the Contract, made by anyone including any City employee, will be honored or valid. No written agreements or changes to the scope of the Contract made by anyone other than the Assistant Director of Internal Services—Procurement Division (with City Council approval, if required) will be honored or valid.
- C. If any Change Order in the Services results in a reduction in the Services, the Vendor will neither have, nor assert any claim for, nor be entitled to any additional compensation for damages or for loss of anticipated profits on Services that are eliminated.

D. No inspection, or any failure to inspect, at any time or place, will relieve the Vendor from its obligation to perform all the Services strictly in accordance with the requirements of the specifications of the Contract. The City's Project Representatives (construction inspectors) are NOT authorized to revoke, alter, enlarge, relax, or release any requirement of these specifications, nor to approve or accept any portion of Services, nor to issue instruction contrary to the drawings and specifications of the Contract.

#### 20. ADDENDUM

- A. No oral statements of any person will modify or otherwise affect or interpret the meaning of the Contract specifications, or the terms, conditions, or other portions of the Contract. All modifications and every request for any interpretation must be addressed to the Assistant Director of Internal Services, Procurement Division, Government Office Building, 125 N. Division Street, Room 104, Salisbury, Maryland 21801, and to be given consideration, must be received at the above address at least seven (7) days prior to the date fixed for the opening of Proposal Documents.
- B. Any and all interpretations, corrections, revisions, and amendments will be issued by the Department of Internal Services-Procurement Division to all holders of Proposal Documents in the form of written addenda. Vendors are cautioned that any oral statements made by any City employee that materially change any portion of the Proposal Documents will not be relied upon unless subsequently ratified by a formal written amendment to the Proposal Document.
- C. All addenda will be issued so as to be received at least five (5) days prior to the time set for receipt of Proposal Documents, and will become part of the Contract and will be acknowledged in the Proposal Document form. Failure of any Vendor to receive any such addenda will not relieve said Vendor from any obligation under the Proposal Document as submitted.
- D. Vendors are cautioned to refrain from including in their Proposal Document any substitutions which are not confirmed by written addenda. To find out whether the City intends to issue an amendment reflecting an oral statement made by any employee, contact Jennifer L. Miller, Assistant Director of Internal Services—Procurement Division, at 410-548-3190 during normal business hours.
- E. The Assistant Director of Internal Services—Procurement Division, reserves the right to postpone the Proposal Document opening for any major changes occurring in the 5-day interim which would otherwise necessitate an Addendum.

#### 21. DEBARMENT

A. By submitting the proposal, the vendor warrants and certifies that he is eligible to submit a proposal because he is not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in a transaction by any Federal, State, or local department agency.

#### 22. INSURANCE REQUIREMENTS

A. Unless otherwise required by Special Conditions for the Proposal Documents, if a Contract is awarded, the Successful Vendor will be required to purchase and maintain during the life of the Contract the following types and amounts of insurance (at minimum).

- 1. Commercial General Liability: \$1,000,000 (One million dollars) per occurrence \$3,000,000 (Three million dollars) aggregate for bodily injury and property damage.
- 2. Professional Liability: Coverage (errors and omissions), \$1,000,000 (one million dollars) per occurrence and \$3,000,000 (three million dollars) aggregate minimum.
- 3. Commercial Automobile: \$1,000,000 (one million dollars) combined single limit per accident for bodily injury and property damage. Including hired, non-ownership coverage and owned vehicle coverage if company owns a vehicle.
- 4. The Vendors will provide the City with certificates of insurance evidencing the coverage required above. Such certificates will provide that the City be given at least thirty (30) days prior written notice of cancellation of, intention to not renew, or material change in such coverage. Vendor must provide certificates of insurance before commencing Services in conjunction with the Contract.
  - a. ON ALL LIABILITY INSURANCE POLICIES, CITY, ITS EMPLOYEES, AND OFFICERS MUST BE NAMED AS ADDITIONAL INSURED, AND INSURANCE CERTIFICATES FURNISHED TO THE CITY WILL INDICATE SUCH COVERAGE.
  - b. THE PROVIDING OF ANY INSURANCE REQUIRED HEREIN DOES NOT RELIEVE THE VENDOR OF ANY OF THE RESPONSIBILITIES OR OBLIGATIONS ASSUMED BY THE VENDOR IN THE AWARDED CONTRACT, OR FOR WHICH THE VENDOR MAY BE LIABLE BY LAW OR OTHERWISE.
  - c. Failure to provide and continue in force such insurance as required above, will be deemed a material breach of the Contract, will cause the Vendor to be in DEFAULT, and will operate as an immediate termination thereof. The City reserves the right to require higher limits on any Contract. A 30-day notice in writing of cancellation or non-renewal will be furnished by certified mail to the Assistant Director of Internal Services—Procurement Division at the address listed in solicitation. The Vendor agrees to be responsible for, indemnify, defend, and hold harmless the City, its officers, agents, and employees from the payment of all sums of money by reason of any claim against them arising out of any and all occurrences resulting in bodily or mental injury or property damage that may happen in connection with and during the performance of the Contract including, but not limited to, claims under the Worker's Compensation Act.

#### SECTION III: SCOPE OF SERVICES

#### 1. PROJECT DESCRIPTION

- A. The City of Salisbury, Maryland is seeking proposals from qualified and experienced Architectural and Engineering (A/E) firms for the purpose of obtaining a qualified A/E team for Professional Services.
- B. The contract award will establish rates for an Indefinite Delivery Indefinite Quantity (IDIQ). The IDIQ contracts will serve as a master agreement with no monetary value. Because of the indefinite nature of the need for services, there is no guarantee of project assignment to the firms selected. Contracted firms may be utilized for one or more assignments as projects become available.
- C. This RFP is generally intended for small contracts under \$100,000 being considered for immediate evaluation in a time sensitive manner. Larger contracts may require an individualized RFP with a more extensive scope of work.
- D. It is the City's intention to award this RFP to be able to retain the services of the most qualified professionals for the size and type of projects contemplated.
- E. The City may choose to contract with multiple firms if it is in the best interest of the City in order to obtain the most qualified consultants for the various tasks.
- F. All Vendors shall provide experience in a variety of project types including new construction and renovation of existing facilities.

#### SCOPE OF WORK

- A. Specific tasks under this scope of work include but are not limited to:
  - 1. Architectural design and project programming, including landscape architecture. Architects with experience in new construction, renovations, planning and interfacing new construction with existing facilities.
  - Civil, site, stormwater, roads, traffic studies, bike routes, water/sewer engineering
    including sanitary sewer extension projects to serve areas with failing septic
    systems.
  - 3. Mechanical, Electrical, Plumbing, Structural Engineering and Geotechnical Services.
  - 4. Feasibility studies, site studies or conditional analyses leading to preparation of site plans, facility layouts and architectural designs.
  - 5. Design, permit submittals, bid assistance, construction administration and inspection. Preparing bid packages suitable for obtaining quotes or for public bidding. Preparing cost estimates.
  - 6. Grant writing and administration.
  - 7. Owner's representative on projects. Vendor's should highlight all of their specific expertise within their proposal.
- B. Examples of projects in the FY18 budget that may fall under this RFP include but are not limited to:
  - 1. Architectural Programming and services for new City Hall
  - 2. Architectural services for Community Centers
  - 3. Water Management Capacity Plan
  - 4. Streetscaping Projects
  - 5. Sewer Extension Projects

#### 6. North Prong Park Project

#### 3. MORE INFORMATION

- A. The City reserves the right to renew this contract with the same prices, terms and conditions as the original contract for two (2) one-year terms on a yearly basis, contingent upon mutual agreement between the City and the Vendor.
- B. This agreement is not assignable by the Vendor without the express written permission of the City of Salisbury.

#### SECTION IV: EXPERIENCE, STAFFING AND QUALIFICATIONS

- 1. EXPERIENCE, STAFFING AND QUALIFICATIONS
  - A. Provide a Standard Form 330, and any other additional information that will document the Vendor's qualifications and ability to provide the required services, and meet project schedules.
  - B. Include five (5) recent examples of completed projects, similar in nature to this RFP. Include the name and telephone number of the client contact for each project. Examples should be of the same type of work as requested within this Proposal Document. Example projects can be projects in progress and/or "on-call" contracts. Recent examples should be projects performed within the past five (5) years.
  - C. The five (5) references required in the RFP document must be for the Proposer. Proposers can provide additional example projects with references for each sub-consultant, but it is not necessary to provide five references for each sub-consultant.
  - D. Provide an organizational chart for the Consultant Team assigned to this project. Provide billing rates for the key members of the Consultant Team. Provide a chart showing which of the Consultant Team members performed work on the examples of completed projects. Describe their roles and responsibilities on those projects.
  - E. Define key team members. Anyone with a technical role including but not limited to the Project Director, Project Manager, licensed Architect, Civil Engineer, Structural Engineer, Landscape Architect, Geotechnical, Surveyor, Construction Manager, Inspector, Mechanical Engineer, Electrical Engineer and Plumbing Designer. This list is a sampling of the types of roles that could be key team members. More or less key team members can be provided with the RFP submittal. Key team members should not include CAD operators or Administrative staff. Please be clear about which type of Architectural/ Engineering services your firm is expressing consideration for.

#### **SECTION V: EVALUATION AND SELECTION PROCESS**

#### 1. EVALUATION

A. Proposals will be evaluated using the following criteria:

Weighting Factor	<u>Criterion</u>
35%	Expertise, experience, and qualifications of the Consultant
	Team as related to the Scope of Work, including team
	member experience.
25%	Experience working with municipal governments and
	municipal projects with emphasis on projects similar in scope
	to the project as described in the proposal documents.
25%	Billable rates for the Consultant Team members.
15%	Performance on all projects within the last five years
	including, but not limited to: project success, relevance of
	projects to Scope of Work contained in the proposal
	documents, ability to meet deadlines, thoroughness and
	completeness of submittals.

#### 2. SELECTION PROCESS

A. Each Vendor will be rated for each criterion on a scale of zero to four as described below:

Unacceptable	0
Poor	1
Fair	2
Good	3
Superior	4

- B. A Vendor's final grade will be the sum of each criterion's rating multiplied by the weighting factor listed above.
- C. Multiple Vendors may be awarded this contract if it is in the best interest of the City. Specific fees and detailed scope of works will be negotiated with the selected Vendors for specific projects.

# THIS AND PRECEEDING SECTIONS DO NOT NEED TO BE RETURNED WITH SUBMITTAL.

# **FORM OF PROPOSAL**

Date:		
To Whom It May Concern:		
We hereby submit our Proposal Docume PROFESSIONAL SERVICES" as indicated in		• • •
Having carefully examined the Proposal items of conflict or upon which any doul consideration of our Vendor for award of	bt arose, the undersigned h	
Hourly Billing Rates are inclusive and sha negotiated for each specific task order of	-	ofit. Expenses will be
CONSULTANT KEY TEA	M MEMBER	HOURLY BILLING RATE
		\$/Hr.
Printed Name		etc.
Printed Name	Signature	
Name of Company		
Address		
City, State, Zip		

#### **REFERENCES**

List three (5) references for projects successfully completed in the last five (5) years. References should also include the local government point of contact in each community/project referenced as well as other key organizations which are familiar with this project.

Type of Project:	
Company Name:	
Address:	
City, State, Zip Code:	
Contact Person:	
Telephone Number:	
Dates of Service:	
Date of Project Completion:	
Local Gov't Contact for Project:	
Key Organization Contact:	
Type of Project:	
Company Name:	
Address:	
City, State, Zip Code:	
Contact Person:	
Telephone Number:	
Dates of Service:	
Date of Project Completion:	
Local Gov't Contact for Project:	
Key Organization Contact:	
Type of Project:	
Company Name:	
Address:	
City, State, Zip Code:	
Contact Person:	
Telephone Number:	
Date of Service:	
Date of Project Completion:	
Local Gov't Contact for Project:	
Key Organization Contact:	
Type of Project:	
Company Name:	
Address:	
City, State, Zip Code:	

Contact Person:	
Telephone Number:	
Date of Service:	
Date of Project Completion:	
Local Gov't Contact for Project:	
Key Organization Contact:	
Type of Project:	
Company Name:	
Address:	
City, State, Zip Code:	
Contact Person:	
Telephone Number:	
Date of Service:	
Date of Project Completion:	
Local Gov't Contact for Project:	
Key Organization Contact:	
· · · · · · · · · · · · · · · · · · ·	<del></del>
Print Name	Signature

#### **EXCEPTIONS AND ADDENDA**

The undersigned hereby certifies that, except as listed below, or on separate sheets attached hereto, the enclosed Proposal Document covers all items as specified.

EXCEPTIONS:	
(If none, write NONE)	
THE VENDOR HEREBY ACKNOWLEDGES REC	CEIPT OF THE FOLLOWING ADDENDA.
Number/Date/Initials	
	-
	•
	-
Drint Nove	
Print Name	Signature

## **OWNERSHIP DISCLOSURE FORM**

COMPANY NAME:		TYPE OF COMPANY (circle one):
ADDRESS:		*Sole Proprietorship
		*Partnership
		*Corporation
FEIN#:		*Limited Liability Corporation
<b>INSTRUCTIONS:</b> Provide below th additional space is necessary, pro		nership interest of all officers of the firm. If
NAME	OFFICE HELD	OWNERSHIP INTEREST (Shares Owned or % of Partnership)
and any partnerships, corporation of a listed owner is a corporation of more interest in that corporation	ns and any other owner having a 1 or partnership, provide below the or partnership. If additional space	hip interest of all individuals not listed above, 0% or greater interest in the firm named above. same information for the holders of 10% or e is necessary, provide that information on an in your firm, enter "None" below.
NAME	OFFICE HELD	OWNERSHIP INTEREST (Shares Owned or % of Partnership)

# OWNERSHIP DISCLOSURE FORM - cont'd

TES  1. Within the past five years, has another company or corporation had a 10% or greater interest in the firm identified above? (If yes, complete and attach a separate disclosure form reflecting previous ownership interests.)  ———————————————————————————————————	Í			
<ol> <li>Within the past five years, has another company or corporation had a 10% or greater interest in the firm identified above? (If yes, complete and attach a separate disclosure form reflecting previous ownership interests.)</li> </ol>				
greater interest in the firm identified above? (If yes, complete and attach a separate disclosure form reflecting previous ownership interests.)	NO			
separate disclosure form reflecting previous ownership interests.) ————————————————————————————————————				
<ol><li>Has any person or entity listed in this form or its attachments ever been</li></ol>				
arrested, charged, indicted or convicted in a criminal or disorderly persons				
matter within the State of Maryland, any other state or the U.S. Government? (If				
, , ,				
yes, attach a detailed explanation for each instance.) ————————————————————————————————————				
3. Has any person or entity listed in this form or its attachments ever been				
suspended, debarred or otherwise declared ineligible by any agency of				
government from bidding or contracting to provide services, labor, material or				
supplies? (If yes, attach a detailed explanation for each instance.) ————————————————————————————————————				
4. Are there now any criminal matters or debarment proceedings pending in which				
the firm and/or its officers and or managers are involved? (If yes, attach a				
detailed explanation for each instance.) ———— —				
5. Has any federal, state or local license, permit or other similar authorization,				
necessary to perform the work applied for herein and held or applied for by any				
person or entity listed in this form, been suspended or revoked, or been the				
subject of any pending proceedings specifically seeking or litigating the issue of				
suspension or revocation? (If yes to any part of this question, attached a				
detailed explanation for each instance.)				
detailed explanation for each instance.				
<u> </u>	<b>CERTIFICATION:</b> I, being duly authorized, hereby represent and state that the information supplied above, including all attached pages, is complete and correct to the best of my knowledge. I acknowledge that the City of Salisbury is relying on the information contained herein and thereby acknowledge that I am under a continuing obligation from the date of this certification through the completion of any contracts with the City of Salisbury to notify the City in writing of any changes to the answers or information contained herein. I acknowledge that I am aware that it is a criminal offense to make a false statement or misrepresentation in this certification, and if I do so, I recognize that I am subject to criminal prosecution under the law and that it will also constitute a material breach of my agreement with the City of Salisbury and the City at its option, may declare any contract(s) resulting from this certification void and unenforceable.			
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# **CONTRACTOR'S AFFIDAVIT OF QUALIFICATION TO BID**

I HEREBY AFFIRM THAT:	
	the
(Printed Name)	(Title)
and the duly authorized representative of the V	endor of
	whose address is
(Name of corporation)	
and that I possess the legal authority to make the for which I am acting.	his affidavit on behalf of myself and the Vendor
knowledge and of its officers, directors or partnobtaining contracts with the State or any count subdivision of the State have been convicted of	y, bi-county or multi-county agency, or , or have pleaded nolo-contendere to a charge stigation or other proceeding admitted in writing se bribery, attempted bribery, or conspiracy to annotated Code of Maryland or under the laws
(State "none" or, as appropriate, list any convict above, with the date, court, official or administration with the Vendor, and the sentence or convergence or convergence.	-
bribery, attempted bribery or conspiracy to brible law or after a hearing, from entering into contra subdivisions.	t true and correct, the City may terminate any ate action. I further acknowledge that I am on 16D of Article 78A of the Annotated Code of who have been convicted of or have admitted to be may be disqualified, either by operation of acts with the State or any of its agencies or
I do solemnly declare and affirm under the pena affidavit are true and correct.	alties of perjury that the contents of this
Print Name	Signature

# **NON-COLLUSIVE AFFIDAVIT**

		being first duly sworn,
depose	s and says that:	
1.	He/she is the	, (Owner, Partner, Officer, , the Proposal Document;
2.	He/she is fully informed respecting the prep Proposal Document and of all pertinent of Documents;	
3.	Such Proposal Document is genuine and is n	ot a collusive or sham Proposal Document;
4.	way colluded, conspired, connived or ag Vendor, firm, or person to submit a collu- connection with the Services for which t submitted; or to refrain from bidding in any manner, directly or indirectly, sough communication, or conference with any prices in the attached Proposal Documen	interest, including this affiant, have in any reed, directly or indirectly, with any other sive or sham Proposal Document in the attached Proposal Document has been connection with such Services; or have in the by agreement or collusion, or Vendor, firm, or person to fix the price or attor of any other Vendor, or to fix any to Proposal Document price or the Proposal to secure through any collusion, tement any disadvantage against
5.	5. The price or prices quoted in the attached Proposal Document are fair and proper are not tainted by any collusion, conspiracy, connivance, or unlawful agreeme the part of the Vendor or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.	
	Print Name	Signature
	Title	
Signed,	sealed and delivered in the presence of:	
	Witness (Print Name)	Witness (Signature)