



ADDENDUM 2

CONTRACT NO. RFP 12-17
Guaranteed Savings Energy Performance Contract

DATE ISSUED: June 5, 2017
RESPONSE DUE: June 16, 2017 at 2:30 P.M. (local time)

This addendum is intended to correct, change, add, delete, or supplement the drawings, special conditions, and/or specifications, and is hereby made part of the bidding documents on which the General Contract will be based. Acknowledge receipt of this addendum by signing below and returning no later than **June 16, 2017.**

Please confirm that Standard Form 330 used for Architect/Engineer Qualifications (referenced on Page 5 (Item 4.C) and Addendum 1 (Clarification 1) is only being requested from ESCO's as part of this response when outside A/E firms are being used to perform the IGA.

Answer: No. The Standard Form 330, although it is written as a form for Architects/Engineers, allows for a unified format for submittal by the respondent and City review of a firms team, project approach, key team members, role in the project, prior projects, organizational chart, point of contact, years of experience etc.

Please Clarify item 35, Addendum 1. Rather than using the form included on page 30 of the RFP, you are asking that proposals include a brief description of at least 3 recent projects to include the information listed under 5.A.3 and 5.A.5?

Answer: The reference page was deleted as it was a redundancy to what was requested in other sections.

Please provide additional clarification for Addendum 1 #35 (Please delete reference page 30). Are we to respond only to #3 Qualifications of ESCO (Prime) and Not #4 Qualifications of Project Team (Subcontractors)?

Answer: This will depend on the firm submitting a proposal. As Item 4 states on page 25, if a team of firms submits a proposal, then the following information shall be provided for each team member or subcontractor. The City would like as much information about the firm or project team and subcontractors (if any) to make a thorough evaluation of the proposal submittal.

Would the City be open to reviewing a "non-guaranteed option" that significantly reduced cost of implementation but retained all of the provisions regarding tracking and reporting savings?

Answer: No. The City will only entertain options for guaranteed savings.



City of
Salisbury
Jacob R. Day, Mayor

Are there MBE/WBE requirements for this contract?

Answer: No

Is the 15 year contract term inclusive of the construction period?

Answer: The 15 years refers to the financing term. It is exclusive of construction.

Change: Please include a full list of projects started or completed within the past 5 years.

Clarification: Page 5 Item 4.B. Please include one unbound original and five (5) copies of completed Proposal Documents.

Sign for identification

Printed Name

Approved by:

Jennifer Miller

Jennifer Miller

Assistant Director of Internal Services, Procurement Division