

RESOLUTION NO. 2582

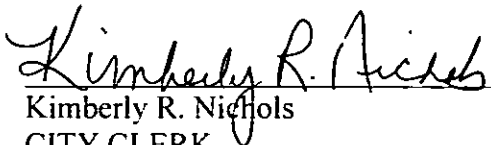
BE IT RESOLVED, by the Council of the City of Salisbury, Maryland that the following individual is ^{re}appointed to the Revolving Loan Bankers Review Committee for the term ending as indicated.

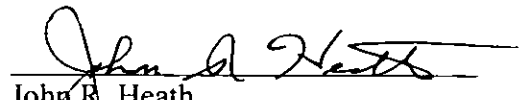
Name
Nestor T. Bleech

Term Ending
December 31, 2019

THE ABOVE RESOLUTION was introduced and duly passed at a meeting of the Council of the City of Salisbury, Maryland held on January 25, 2016.

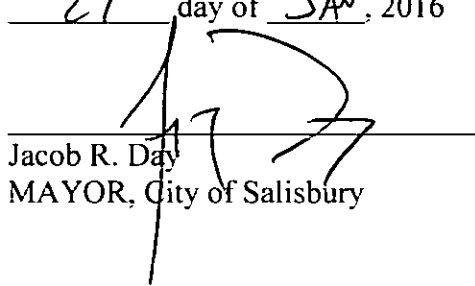
ATTEST:


Kimberly R. Nichols
CITY CLERK


John R. Heath
PRESIDENT, City Council

APPROVED BY ME THIS

27th day of JAN, 2016


Jacob R. Day
MAYOR, City of Salisbury

INTER

OFFICE

MEMO

OFFICE OF THE MAYOR

To: Tom Stevenson, City Administrator
From: Julia Glanz, Assistant City Administrator
Subject: Appointment to the Salisbury Revolving Loan Bankers Review Committee
Date: December 30, 2015

Mayor Day would like to reappoint the following person to the Salisbury Revolving Loan Bankers Review Committee:

<u>Name</u>	<u>Term Ending</u>
Nestor T. Bleech	12/31/19

Attached you will find information from Nestor T. Bleech and the Resolution necessary for his reappointment. Please forward this information to the City Council so it may be placed on their agenda for the next Council meeting. Please let me know if you have any questions.

Attachment

cc: Mayor Day



Savings and Loan Association

106-108 SOUTH DIVISION STREET
P.O. BOX 4248
SALISBURY, MD 21803-4248
410-546-1101 FAX 410-546-9590
www.firstshorefederal.com E-mail: info@firstshorefederal.com

November 24, 2015

Honorable Jacob Day
Mayor of Salisbury
125 N. Division Street
Salisbury, MD 21801

Via email: jday@ci.salisbury.md.us

Mayor Day:

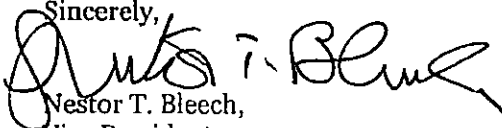
Laura Kordzikowski and I have spoken recently about a vacancy on the Salisbury Bankers Review Committee.

I am writing to advise you that I would be interested in serving on that committee to the extent that you are interested in having me.

Incidentally, you may or may not be aware that I served on the Bankers Review Committee for many years and ultimately chaired it up until 2008; so I am very familiar with the Revolving Loan Fund program.

Attached is a resume which details my twenty-three (23) years of commercial lending experience. Do not hesitate to contact me for any discussion at (410) 546-1101.

Thank you for your consideration.

Sincerely,

Nestor T. Bleech,
Vice President

Cc: lkordzikowski@ci.salisbury.md.us

BRANCHES



1116 ML Hermon Road
Salisbury, MD 21804
(410) 543-0761

101 W. Cedar Lane
Fruitland, MD 21826
(410) 860-2929

1315 Market Street
Pocomoke City, MD 21851
(410) 957-2626

310 Franklin Avenue
Derlin, MD 21611
(410) 641-0350

107 Green Street
Snow Hill, MD 21863
(410) 632-1785

11029 Racetrack Road
Berlin, MD 21611
(410) 208-1668

35742 Atlantic Avenue
Millsville, DE 19967
(302) 537-5474



Nestor T. Bleech, Vice President

**First Shore Federal Savings and Loan Association
106 N. Division Street
Salisbury, MD 21801**

February 9, 2015

Academic Background (Please provide associates, undergraduate and graduate degrees and dates obtained, as well as any professional certifications or designations.)

1991 - Bachelor of Science, Business Administration, Perdue School of Business, Salisbury State University - cum laude

1990 - Russian Field Study Abroad (St. Petersburg, Moscow & Kiev USSR / Ukraine) - Winter Semester, Salisbury State University

1987 - North Carolina High School Graduation, Denton, MD

1985 - Danish Field Study Abroad / Foreign Exchange Student Program (Holstebro & Copenhagen, Denmark) - Summer Session

1992 - First National Bank of Maryland, Commercial Credit Analyst, Commercial Loan Group (equivalent of Middle Market and Business Banking Units), 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsibilities included analysis of commercial financial statements, preparation of credit memos, preparation of credit reviews & commercial loan extensions, presentation of credit requests at Senior Loan Committee and support of seven (7) account officers located on the Eastern Shore of Maryland.

1996 - First National Bank of Maryland, Officer, Business Development, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

1998 - First National Bank of Maryland, Assistant Vice President, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

2000 - Allfirst (successor in interest to First National Bank of Maryland), Vice President, Business Banking, 201 W. Main Street Regional Headquarters, Salisbury, Maryland. Responsible for business calling efforts and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland.

March 2007 - Manufacturers and Traders Trust Company (successor in interest to Allfirst), Vice President & Team Leader, Chesapeake Business Banking, 155 E. Carroll Street Regional Headquarters, Salisbury, Maryland. Responsible for management of a staff of four (4) Business Banking Relationship Managers and one Relationship Liaison charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located on the Eastern Shore of Maryland and the State of Delaware.

May 2008 - December 2009 - Manufacturers and Traders Trust Company, Vice President & Team Leader, Chesapeake Business Banking, 170 Jennifer Road, Annapolis, Maryland. Responsible for management of a staff of thirteen (13) Business Banking Relationship Managers, two (2) Assistant Relationship Managers and two (2) Relationship Liaisons charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located in Anne Arundel and Howard Counties, Maryland

January 2010 - September 2011 - Manufacturers and Traders Trust Company, Vice President & Team Leader, Chesapeake Business Banking, 170 Jennifer Road, Annapolis, Maryland. Responsible for management of a staff of six (6) Business Banking Relationship Managers, one Assistant Relationship Manager and two (2) Relationship Liaisons charged with calling efforts, business development, customer service and management of a Business Banking loan portfolio of accounts located in Anne Arundel County Maryland (The Anne Arundel County & Howard County group was partitioned from one team into two (2) teams at 12/31/09)

October 2011 - June 2013 - Manufacturers and Traders Trust Company, Vice President & Commercial Banking Team Leader, Delaware Commercial Banking, 155 E. Carroll Street, Salisbury, Maryland. Responsible for management of one Commercial Banking Portfolio Manager, and one Relationship Liaison charged with calling efforts, business development, customer service and management of a Commercial Banking / (i.e. Middle Market) loan portfolio of accounts located on the Lower Eastern Shore of Maryland.

July 2013 - Present - First Shore Federal Savings and Loan Association, Vice President of Commercial Lending, 106 N. Division Street, Salisbury, Maryland. Responsible for management, development, underwriting analysis and review of the Bank's Commercial Loan portfolio of accounts located on the Eastern Shore (Maryland, Delaware, Virginia). Other duties include management of "Special Assets" Commercial Credits, Commercial Participation Loans and a Commercial Loan Assistant.