

**RESOLUTION NO. 2098**

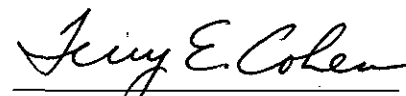
BE IT RESOLVED by the City Council of the City of Salisbury, Maryland that the following individual is appointed to the Traffic & Safety Advisory Committee for the terms ending as indicated:

<u>Name</u>	<u>Term Ending</u>
Tom Ayd	7/31/2014

The above resolution was introduced, read and passed at the regular meeting of the Council of the City of Salisbury held on the 12<sup>th</sup> day of September, 2011.

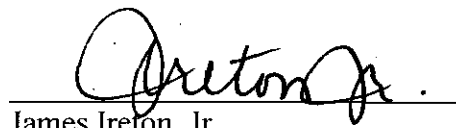
ATTEST:

  
Brenda J. Colegrove  
CITY CLERK

  
Terry E. Cohen  
COUNCIL PRESIDENT

APPROVED BY ME THIS

14<sup>th</sup> day of September, 2011

  
James Ireton, Jr.  
MAYOR

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INTER

OFFICE

# MEMO

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*OFFICE OF THE MAYOR*

**To:** John Pick  
**From:** Sherrell McBride  
**Subject:** Appointment to the Traffic & Safety Advisory Committee  
**Date:** August 26, 2011

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Please be advised that the Mayor would like to appoint the following person to the Traffic and Safety Advisory Committee:

<u>Candidate</u>	<u>Term</u>	<u>Member Since</u>
Tom Ayd	7/31/2014	New

Attached you will find Mr. Ayd's resume and the Resolution necessary for his appointment. Please forward this information on to the City Council so it may be placed on the agenda for the meeting. Please let me know if you have any questions.

Attachment

CC: Teresa Gardner

# Tom Ayd

President at Revo Energy

tom@davidlayfield.com

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## Summary

For over five years Tom has been active in the development of affordable multifamily housing in the Mid Atlantic. Such transactions utilize complex structured finance models employing tax equity and various types of project level debt. Specific roles include business development, feasibility analysis, financial modeling, development team management, financing procurement, negotiation and closing, construction oversight, asset management and all of the details in between. Tom possesses in depth understanding of the impact on a project's financial feasibility when considering the combination of state and federal financing programs with private capital sources.

Tom is a co-founder of Revo Energy. Where he is applying this experience with a focus on developing distributed solar generation facilities in the Maryland and Delaware.

## Specialties

Affordable housing, renewable energy, solar, structured finance, project management

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## Experience

### **President at Revo Energy**

January 2011 - Present (8 months)

Revo Energy is focused on the development of distributed solar generation facilities and the implementation of other clean technology infrastructure in the Mid Atlantic.

### **Development Coordinator at David Layfield & Associates, Inc**

November 2005 - Present (5 years 10 months)

David Layfield & Associates is focused on the development of affordable multifamily housing in the Mid Atlantic.

*1 recommendation available upon request*

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## Education

### **Salisbury University - Perdue School of Business**

BS, Finance and Marketing, 2002 - 2006

### **Stephen Decatur High School**

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# Tom Ayd

President at Revo Energy

tom@davidlayfield.com

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## 1 person has recommended Tom

"Tom has the "owner" mentality that every manager is looking for in an employee. He learns quickly and is willing to work until the job is done, even if that means pulling an all-nighter or two."

— **David Layfield**, *Vice President, Edwards & Layfield Development Company*, managed Tom at Edwards and Layfield Development Company, LLC

Contact Tom on LinkedIn